



**DIVERSIFIED  
ELECTRONICS  
INCORPORATED**

PROPOSAL # **190319-1058**

**Scott Seed**  
1290 Field Parkway  
Marietta, GA 30066  
770-427-8181  
Fax 770-427-3030

**CUSTOMER** Smyrna Pd  
**PROJECT** Patrol Ford interceptor SUV  
**Contact** Lt. Chris Flowers  
**Email** [cflowers@smyrnaga.gov](mailto:cflowers@smyrnaga.gov)  
**Phone** 678-631-5126  
**Date** March 19, 2019

**EQUIPMENT / INSTALLATION PROPOSAL**

Prepared By **Scott Seed**

| ITEM | QTY | PART NUMBER       | DESCRIPTION  | PRICE     | TOTAL     |
|------|-----|-------------------|--|-----------|-----------|
| 1    | 1   | WHE-SL8BBB        | Whelen Liberty REFURBISHED 48" light bar all blue LEDs with take down and alley lights                                       | \$ 882.35 | \$ 882.35 |
| 2    | 4   | WHE-VTX609B       | Whelen vertex hideaway LEDs blue (head lights and reverse lights)  | \$ 65.88  | \$ 263.52 |
| 3    | 2   | XTP6BB            | Code 3 XTP6 series surface mount LED blue (each side of license plate)   | \$ 55.27  | \$ 110.54 |
| 4    | 1   | WHE-RPLS34        | Whelen Outer Edge rear pillar lights for 2018 Interceptor SUV BLUE, RED, BLUE LEDs ON BOTH SIDES <b>see light bar wizard</b> | \$ 906.75 | \$ 906.75 |
| 5    | 1   | SET-10XL          | Setina prisoner partition for Ford Intreceptor SUV   | \$ 716.25 | \$ 716.25 |
| 6    | 1   | PRG-WB47NPUINT13  | ProGard steel window bars for Ford Intreceptor SUV   | \$ 210.88 | \$ 210.88 |
| 7    | 1   | SET-12VS-E-INTSUV | Setina steel cargo barrier   | \$ 375.00 | \$ 375.00 |
| 8    | 1   | WHE-295SLSA6      | Whelen light and siren control w/ park kill  | \$ 351.76 | \$ 351.76 |
| 9    | 2   | WHE-SA315P        | Whelen siren speaker incl. universal bracket   | \$ 165.93 | \$ 331.86 |
| 10   | 1   | 7170-0166-02      | Gamber Johnson console for Ford Interceptor SUV incl. 7160-0430 cup holder and printer armrest mount                         | \$ 590.63 | \$ 590.63 |
| 11   | 1   | 7160-0220         | Gamber Johnson motion attachment for computer  | \$ 238.95 | \$ 238.95 |
| 12   | 1   | 36-2055           | Westin push bar for 2018 Interceptor SUV   | \$ 293.75 | \$ 293.75 |
| 13   | 1   | 36-2055PB         | Westin Pit Bar 2018 Interceptor SUV  | \$ 306.25 | \$ 306.25 |
| 14   | 1   | 36-2055W          | Westin wing kit 2018 Interceptor SUV   | \$ 122.50 | \$ 122.50 |
| 15   | 1   | 36-6005C2CH       | Westin 2 light channel for Code 3 Chase lights   | \$ 29.41  | \$ 29.41  |
| 16   | 4   | CD3766BW          | Code 3 Chase lights blue/ white (2 push bumper upper light channel, 2 on lower pit bar)                                      | \$ 87.25  | \$ 349.00 |
| 17   | 1   | BSK-ELS-275       | Big Sky gun rack for AR15 with handcuff key over ride  | \$ 287.95 | \$ 287.95 |
| 18   | 2   | XT402BB           | Code 3 XT4 series LED (for rear side windows)  | \$ 142.96 | \$ 285.92 |
| 19   | 2   | M180S-B           | Code 3 M180 series LED blue w/ puddle and scene light  | \$ 94.53  | \$ 189.06 |
| 20   | 2   | BSM-BKT-PIU       | Code 3 M180 series under sideview mirror bracket   | \$ 30.45  | \$ 60.90  |
| 21   | 1   |                   | misc. installation parts   | \$ 75.00  | \$ 75.00  |
| 22   |     |                   |  |           |           |
| 23   |     |                   |  |           |           |
| 24   |     |                   |  |           |           |
| 25   |     |                   |  |           |           |
| 26   |     |                   |  |           |           |
| 27   |     |                   |  |           |           |
| 28   |     |                   |  |           |           |

TAXABLE

**SUBTOTAL** \$ 6,978.23  
**TAX**  
**SHIPPING** \$ 250.00  
**TOTAL PARTS** \$ 7,228.23

**LABOR**

| DESCRIPTION   | TOTAL       |
|---|-------------|
| Install emergency equipment (radio, camera and printers will be provided by Smyrna Pd) \$815 each | \$ 910.00   |
| application of decals   | \$ 180.00   |
| <b>NOTE: connect park kill option on siren control to turn siren off when car is put in park.</b> |             |
| <b>LABOR TOTAL</b>  | \$ 1,090.00 |
| <b>JOB TOTAL</b>  | \$ 8,318.23 |

**NOTE:** Unless otherwise stated, prices are effective for

90 days, thru **June 17, 2019**

DEI Proposal Form



## A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your **Premier page**, or, if you do not have Premier, use this **Quote to Order**.

|            |               |            |                          |
|------------|---------------|------------|--------------------------|
| Quote No.  | 3000035509901 | Sales Rep  | Michael Seshiki          |
| Total      | \$8,463.68    | Phone      | (800) 456-3355, 7250672  |
| Customer # | 21376805      | Email      | Michael_Seshiki@Dell.com |
| PO Number  | 19003938-00   | Billing To | ACCOUNTS PAYABLE         |
| Quoted On  | Mar. 21, 2019 |            | CITY OF SMYRNA           |
| Expires by | Apr. 20, 2019 |            | 2800 KING ST             |
|            |               |            | SMYRNA, GA 30080-3506    |

### Message from your Sales Rep

Please review the quotation and let me know if you have any questions or concerns, or if you need assistance in placing the order. Thank you for shopping with Dell.

Regards,  
Michael Seshiki

### Shipping Group

|  |   |
|--|---|
| <b>Shipping To</b><br>POLICE DEPT<br>CITY OF SMYRNA<br>2646 ATLANTA RD SE<br>SMYRNA, GA 30080-2118<br>(678) 631-5527 | <b>Shipping Method</b><br>Standard Delivery |
|--|---|

| Product  | Unit Price | Qty | Subtotal   |
|--|------------|-----|------------|
| Docking Station and LPS-137 (90W Vehicle Power Supply) for Dell's Latitude 14 Rugged and Latitude 12 & 14 Rugged Extreme Notebooks | \$526.31   | 1   | \$526.31   |
| OptiPlex 3060 MFF  | \$775.93   | 9   | \$6,983.37 |
| OptiPlex 3060 MFF  | \$954.00   | 1   | \$954.00   |



3240 Mike Collins Drive  
 Eagan, MN 55121  
 888-683-9665 Toll free  
 651-683-9740 Fax

# Quotation

| Date      | Estimate # |
|-----------|------------|
| 3/15/2019 | 16650      |

|  |
|--|
| <b>Bill To</b>   |
| City of Smyrna<br>Attn: Gene Crawford<br>2646 Atlanta Road<br>Smyrna, GA 30080 |

|  |
|--|
| <b>Ship To</b>   |
| City of Smyrna<br>Attn: Gene Crawford<br>2646 Atlanta Road<br>Smyrna, GA 30080 |

| Terms  | Est. Delivery from art approval | Rep  | Project Name     |
|--------|---------------------------------|------|------------------|
| Net 30 | 1-2 weeks                       | Dani | Vehicle Graphics |

| Qty | Description  | Price  | Total  |
|-----|--|--------|--------|
| 1   | ULT-2114 Reflective Graphic Kit (MODIFIED W/O STRIPES) for a 2020 B&W Ford Interceptor SUV Explorer (Unit # TBD). *SMYRNA lettering to be BLACK for white doors. | 240.00 | 240.00 |
|     | Estimated Shipping/Handling  | 22.00  | 22.00  |

This estimate is based on plans and specifications provided at the time the estimate was given. Changes requested by the customer may cause a change in the quoted price. Freight will be added to the invoice unless other arrangements are made. This quote is valid for 30 days.

Authorization Signature and Date

X \_\_\_\_\_

|                         |                 |
|-------------------------|-----------------|
| <b>Subtotal</b>         | \$262.00        |
| <b>Sales Tax (0.00)</b> | \$0.00          |
| <b>Total</b>            | <b>\$262.00</b> |