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2022 Explorer 4dr 4x4 XLT (K8D)

Price Level: 255

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### **Client Proposal**

Prepared by:

Alex Arnold

Office: 770-445-8891ext206

Email: [aarnold@hardyautomotive.com](mailto:aarnold@hardyautomotive.com)

Date: 06/03/2022



Hardy Family Ford | 1255 Charles Hardy Parkway, Dallas, Georgia, 301571181



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06/03/2022

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2022 Explorer 4dr 4x4 XLT (K8D)

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## Pricing Summary - Single Vehicle

	MSRP
<i>Vehicle Pricing</i>	
Base Vehicle Price	\$40,055.00
Options	\$93.00
Colors	\$0.00
Upfitting	\$0.00
Fleet Discount	\$0.00
Fuel Charge	\$0.00
Destination Charge	\$1,495.00
<b>Subtotal</b>	<b>\$41,643.00</b>
<i>Pre-Tax Adjustments</i>	
<b>Description</b>	<b>MSRP</b>
Fleet Adjustments	-\$5,343.00
<b>Total</b>	<b>\$36,300.00</b>

Customer Signature

Acceptance Date



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06/03/2022

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## 2022 Explorer 4dr 4x4 XLT (K8D)

Price Level: 255

### As Configured Vehicle

Code	Description	MSRP
<b>Base Vehicle</b>		
K8D	Base Vehicle Price (K8D)	\$40,055.00
<b>Packages</b>		
200A	<b>Equipment Group 200A</b> <i>Includes:</i> <ul style="list-style-type: none"><li>- Engine: 2.3L EcoBoost I-4 Includes auto start-stop technology.</li><li>- Transmission: 10-Speed Automatic</li><li>- 3.58 Non-Limited-Slip Rear Axle Ratio</li><li>- GVWR: 6,160 lbs</li><li>- Tires: P255/65R18 AS BSW Includes mini spare.</li><li>- Wheels: 18" 5-Spoke Silver-Painted Aluminum</li><li>- Unique Cloth Captain's Chairs Includes 10-way power driver's seat with power function for tilt, lumbar and recline, 4-way power front passenger seat with fore/aft and manual recline and 2-way manually adjustable driver and front passenger head restraints.</li><li>- 1st Row Heated Seats</li><li>- Radio: AM/FM Stereo Includes MP3 capability, 6 speakers, speed-compensated volume and SiriusXM radio with a 3 month prepaid subscription. Service is not available in Alaska and Hawaii. SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM radio inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM customer agreement for complete terms at <a href="http://www.siriusxm.com">www.siriusxm.com</a>. All fees and programming subject to change. Trial subscriptions not available in Alaska and Hawaii.</li><li>- FordPass Connect Includes 4G LTE Wi-Fi hotspot connects up to 10 devices with wireless data trial that begins upon AT&amp;T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to <a href="http://www.att.com/ford">www.att.com/ford</a>, remotely start, lock and unlock vehicle, schedule specific times to remotely start vehicle, locate parked vehicle and check vehicle status (FordPass Connect, the Ford Pass App., and Complimentary Connected Services are required for remote features (see FordPass terms for details). Connected Service and features depend on compatible AT&amp;T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services excludes Wi-Fi hotspot.). Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at <a href="http://www.fleet.ford.com">www.fleet.ford.com</a> or call 833-FCS-Ford. (833-327-3673).</li><li>- SYNC 3 Communications &amp; Entertainment System Includes enhanced voice recognition, 8" LCD capacitive touchscreen in center stack with swipe capability, AppLink, 911 Assist, Apple Car Play and Android Auto compatibility and 1 "A" and 1 "C" USB ports in the media hub.</li></ul>	N/C
<b>Powertrain</b>		
99H	<b>Engine: 2.3L EcoBoost I-4</b> <i>Includes auto start-stop technology.</i>	Included
44T	<b>Transmission: 10-Speed Automatic</b>	Included
STDAX	<b>3.58 Non-Limited-Slip Rear Axle Ratio</b>	Included



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## As Configured Vehicle (cont'd)

Code	Description	MSRP
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STDGV	GVWR: 6,160 lbs	Included
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### Wheels & Tires

STDTR	Tires: P255/65R18 AS BSW	Included
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*Includes mini spare.*

STDWL	Wheels: 18" 5-Spoke Silver-Painted Aluminum	Included
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### Seats & Seat Trim

8	Unique Cloth Captain's Chairs	Included
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*Includes 10-way power driver's seat with power function for tilt, lumbar and recline, 4-way power front passenger seat with fore/aft and manual recline and 2-way manually adjustable driver and front passenger head restraints.*

*Includes:*

*- 1st Row Heated Seats*

### Other Options

PAINT	Monotone Paint Application	STD
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119WB	119.1" Wheelbase	STD
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STDRD	Radio: AM/FM Stereo	Included
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*Includes MP3 capability, 6 speakers, speed-compensated volume and SiriusXM radio with a 3 month prepaid subscription. Service is not available in Alaska and Hawaii. SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM radio inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM customer agreement for complete terms at [www.siriusxm.com](http://www.siriusxm.com). All fees and programming subject to change. Trial subscriptions not available in Alaska and Hawaii.*

*Includes:*

*- FordPass Connect*

*Includes 4G LTE Wi-Fi hotspot connects up to 10 devices with wireless data trial that begins upon AT&T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to [www.att.com/ford](http://www.att.com/ford), remotely start, lock and unlock vehicle, schedule specific times to remotely start vehicle, locate parked vehicle and check vehicle status (FordPass Connect, the Ford Pass App., and Complimentary Connected Services are required for remote features (see FordPass terms for details). Connected Service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services excludes Wi-Fi hotspot.). Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at [www.fleet.ford.com](http://www.fleet.ford.com) or call 833-FCS-Ford. (833-327-3673).*

*- SYNC 3 Communications & Entertainment System*

*Includes enhanced voice recognition, 8" LCD capacitive touchscreen in center stack with swipe capability, AppLink, 911 Assist, Apple Car Play and Android Auto compatibility and 1 "A" and 1 "C" USB ports in the media hub.*



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## As Configured Vehicle (cont'd)

Code	Description	MSRP
52X	Auto Start-Stop Removal	-\$57.00
91X	Rear Auxiliary Controls Credit	-\$50.00
16B	Front & Second Row Floor Liners (16B) <i>Includes standard front and second row black carpet floor mats.</i>	\$200.00

## Emissions

425	50 State Emissions System	STD
Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles with the 3.3L Ti-VCT V6 FFV engine.		

## Interior Color

86_02	Ebony w/Unique Cloth Captain's Chairs	N/C
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## Exterior Color

UM_03	Agate Black Metallic	N/C
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SUBTOTAL	\$40,148.00
Destination Charge	\$1,495.00
TOTAL	\$41,643.00



TRANSFORMING  
PRODUCTS AND  
SERVICES INTO  
**SOLUTIONS**

We have prepared a quote for you

**Admin Utility**

Quote # 002555  
Version 1

Quote Prepared for:

**Smyrna Police Department-GA**

Robert Harvey  
rharvey@smyrnaga.gov

Prepared by:

**ProLogic ITS LLC**

David Scheiwe  
678-593-6376  
David.Scheiwe@prologicits.com

**WWW.PROLOGICITS.COM**

## Products

Manufacturer Part Number	Description	Price	Qty	Ext. Price
XSM2-BRW-US	<b>XStream Dual-head with wire leads Blue/Red/White-Blue/Red/White</b>	\$278.85	2	\$557.70
XSMBKT08	<b>Driver and passenger visor mount kit for use with (1) single- or dual-head XStream, with mounting holes for front and rear facing cameras, Ford Police Interceptor Utility, 2011-2019</b>	\$54.45	1	\$54.45
XSM2-BRA-US	<b>XStream Dual-head with wire leads Blue/Red/Amber-Blue/Red/Amber</b>	\$278.85	2	\$557.70
PF200S6	<b>Siren/Light Controller with 6-button controller, 100/200 W, OBDII integration capability, integrated Rumbler capability and integrated dual-tone capability</b>	\$810.15	1	\$810.15
416300X-BW	<b>Flush mount, Dual-color, Clear Lens, Steady Burn,12/24 Vdc, (6) LEDs, Blue/White</b>	\$69.30	4	\$277.20

Subtotal: **\$2,257.20**

## ProLogic Services

Manufacturer Part Number	Description	Price	Qty	Ext. Price
PRLOGICSVCS	<b>Installation includes the list of items mentioned herein. All other parts and or equipment not listed will be subject to additional installation fees.</b>  Customer will be responsible for transporting vehicles to the installation facility unless otherwise noted. Let it be known, Installation Services will not be scheduled until all product arrives at the designated install facility.	\$1,059.00	1	\$1,059.00
Shop Supplies	<b>Shop Supplies</b>	\$69.00	1	\$69.00

Subtotal: **\$1,128.00**

## Admin Utility

## Prepared for:

Smyrna Police Department-GA

,  
Robert Harvey  
(678) 631-5100  
rharvey@smyrnaga.gov

## Bill To:

Smyrna Police Department-GA

Robert Harvey

## Ship To:

Smyrna Police Department-GA

Robert Harvey

## Quote Information:

Quote #: 002555

Version: 1

Delivery Date: 08/15/2022

Expiration Date: 09/14/2022

## Quote Summary

Description	Amount
Products	\$2,257.20
ProLogic Services	\$1,128.00
Subtotal:	<b>\$3,385.20</b>
Shipping:	<b>\$25.00</b>
Total:	<b>\$3,410.20</b>

\*\*\* Due to current supply chain constraints, ProLogic will invoice for all parts and or hardware upon receipt and in advance of scheduling services.

Taxes/ Labor/ Shop Supplies, will be invoiced upon completion\*\*\*

Payment Terms: Net 30 Days. After 30 days, unpaid balances are subject to a 1.5% handling fee per month (18% annual). Warranty covers manufacturer defects only, excluding battery defects, unless explicitly stated herein. Dual-signed Scope of Work will be required prior to placing initial order.

Prices and tax rates are valid in the U.S only and are subject to change. Taxes represented in quotes are estimates and may vary from taxes reflected on invoice (based on physical ship-to address).

Sales/Use tax is a destination charge (i.e., based on physical ship-to address on purchase order). Please indicate your taxability status on your PO. If you are tax exempt, please include proper documentation. If you are not tax exempt, please calculate and include all applicable tax on your PO. Hardware cancellations may be subject to up to a 50% restocking fee.

See Terms and Conditions at [www.prologicits.com/terms-conditions/](http://www.prologicits.com/terms-conditions/)

Quotes are valid for 30 days only and are subject to change without notice due to the imposition of new trade tariffs



Smyrna Police Department-GA

Signature:

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Name:

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Title:

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Date:

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