

CITY OF SMYRNA
PURCHASING DEPARTMENT
2800 KING STREET
SMYRNA, GEORGIA 30080
678-631-5406

TO: Chief David Lee
Deputy Chief Robert Harvey

FROM: Kelly Brown, Purchasing Manager

DATE: November 19, 2018

SUBJECT: **Recommendation – AXON Body Worn Cameras / In-Car Camera Systems**

The Smyrna Police Department requests approval to contract with Axon Enterprise Inc. to replace their body worn and in-car camera systems. Axon is the sole source provider of the Body 2 body worn camera, Fleet 2 in-car camera and Evidence.com software system. The request is to purchase eighty (80) body worn cameras and seventy six (76) in-car cameras for the Police & Jail. The contract includes all of the necessary equipment, accessories and software with a 5 year license for system and storage. Listed below are reasons the Axon system is recommended:

- Only vendor with integration of Taser technology and Evidence.com software that we currently use
- Axon purchased the Viewu system that is currently used and outdated - no longer selling new technology under this brand
- Upgrades to new technology every 30 months
- Best solution compared to other equipment evaluated

Yearly cost for the proposed solution is below:

YEAR 1 COST	Body Worn Cameras / Fleet Cameras / Installation / Assurance Plan	\$ 397,504.40
YEAR 2 COST	Body Worn Cameras / Fleet Cameras / Assurance Plan	\$ 172,310.40
YEAR 3 COST	Body Worn Cameras / Fleet Cameras / Assurance Plan	\$ 172,310.40
YEAR 4 COST	Body Worn Cameras / Fleet Cameras / Assurance Plan	\$ 172,310.40
YEAR 5 COST	Body Worn Cameras / Fleet Cameras / Assurance Plan	\$ 172,310.40

TOTAL FIVE (5) YEAR COST: \$ 1,086,746.00

It is the recommendation of Purchasing and Police that we award replacement of the body worn cameras and in-car camera systems to Axon Enterprise Inc. Please prepare any necessary paperwork to present to Mayor and Council for approval.