

SALESPERSON #1
CEDRIC RUFF
SALESPERSON #2
N/A



www.wadeford.com
3860 South Cobb Drive • Smyrna, GA 30080
770-436-1200
770-436-9698 fax



55414

STOCK NO.
MGA99385
CONTROL NO.
DATE
8 / 3 / 21

BUYER ①	SS ①	HOME PHONE
SMYRNA POLICE		(770) 434-9481
CO-BUYER ②	SS ②	BUS. PHONE
		(678) 758-5783
ADDRESS	EMAIL	DOB
2646 ATLANTA RD SE		
CITY	COUNTY	STATE
SMYRNA	COBB	GA
ZIP	LIEN HOLDER:	
30080-2118		
Buyer(s) hereby offers to purchase the vehicle described below under the terms and conditions specified. All vehicles are sold as equipped unless otherwise specified.	COLOR	AIR COND. <input type="checkbox"/> POWER WINDOWS <input type="checkbox"/> CD AM/FM TAPE LEATHER
<input checked="" type="checkbox"/> NEW <input type="checkbox"/> DEMO <input type="checkbox"/> USED	SILVER	ENGINE TYPE 4 Mileage: 3,797
YEAR	MAKE	MODEL
2021	FORD	EXPLORER
TRIM	SERIAL NUMBER	
SANDSTON	1 F M S K 8 D H 8 M G A 1 9 9 8 8 5	

**CUSTOMER SERVICE FEES Includes scheduling of service reminders, service discounts, customer appreciation awards, courtesy car washes, and customer loyalty programs. Excludes A, X, Z, D plan deals and fleet deals. **ADMINISTRATION FEES Processing of all documents relating to sale, data input, notary fees, temporary tag and titling registration fees, title service fees, and doc retention.		Insurance Co.	
WARRANTY INFORMATION <input type="checkbox"/> FACTORY WARRANTY - The factory warranty constitutes all of the warranties with respect to the sale of this item/terms. The seller hereby expressly disclaims all warranties, either expressed or implied including any implied warranty of merchantability or fitness for a particular purpose, and the seller neither assumes nor authorizes any other person to assume for it any liability in connection with the sale of this item/terms. <input type="checkbox"/> USED CAR WARRANTY - Used car is covered by a limited warranty detailed in a separate document. <input type="checkbox"/> AS IS - This motor vehicle is sold "AS IS" without any warranty either expressed or implied. The purchaser will bear the entire expense of repairing or correcting any defect that presently exists or that may occur in the vehicle. PURCHASER'S SIGNATURE <input checked="" type="checkbox"/>		Policy Number	
USED CAR CONTRACTUAL DISCLOSURE STATEMENT THE INFORMATION YOU SEE ON THE WINDOW STICKER FOR THIS VEHICLE IS PART OF THIS CONTRACT. INFORMATION ON THE WINDOW FORM OVERRIDES ANY CONTRARY PROVISIONS IN THE CONTRACT OF SALE.		Phone #	
WAIVER OF DEALER'S OBLIGATION The undersigned, prior to entering into this contract to purchase, reserves the right to inspection of all systems by an independent inspector, has read and understood the above Dealer's Obligation, and does hereby WAIVE AND RELEASE the DEALER'S OBLIGATION to make repairs without charge or return the full purchase price if the vehicle fails to meet State Inspection Standards for the issuance of a certificate of approval. MO. AUG YR. 2021 <input checked="" type="checkbox"/>		Address	
#1 TRADE-IN DESCRIPTION AND ALLOWANCE \$50.00 FEE FOR LOST TITLE YEAR MAKE MODEL V N MILEAGE TRADE-IN VALUE N/A LESS BALANCE OWED N/A NET TRADE-IN ALLOWANCE N/A		Purchase Price	34,500.00
#2 TRADE-IN DESCRIPTION AND ALLOWANCE \$50.00 FEE FOR LOST TITLE YEAR MAKE MODEL V N MILEAGE TRADE-IN VALUE N/A LESS BALANCE OWED N/A NET TRADE-IN ALLOWANCE N/A			N/A
		Total Cash Price	34,500.00
		Trade-In Allowance	N/A
		Subtotal	34,500.00
		*Customer Service Fee	0.00
		**Administration Fee	\$ 85.00
		Etch Protection (Optional)	\$ 199.00 XXXXXXXXXX
		Taxable Amount	34,500.00
		Sales Tax or Tax ID Number / TAVT	N/A
		Title Fee	N/A
		Ga Warranty Rights Fee (New)	\$ 3.00
		Inspection (Used Only)	N/A
		Price Including Tax and Fees	34,503.00
		Pay-Off on Trade-In, (Upon Verification, Buyer agrees to pay amount exceeding this figure)	N/A
		Total Purchase Price with Trade	34,503.00
		Rebate	N/A
		Cash on Delivery	N/A
		Balance	34,503.00
			N/A

**CUSTOMER SERVICE FEES Includes scheduling of service reminders, service discounts, customer appreciation awards, courtesy car washes, and customer loyalty programs. Excludes A, X, Z, D plan deals and fleet deals.		Insurance Co.	
**ADMINISTRATION FEES Processing of all documents relating to sale, data input, notary fees, temporary tag and titling registration fees, title service fees, and doc retention.		Policy Number	
		Phone #	
WARRANTY INFORMATION <input type="checkbox"/> FACTORY WARRANTY - The factory warranty constitutes all of the warranties with respect to the sale of this item/items. The seller hereby expressly disclaims all warranties, either expressed or implied including any implied warranty of merchantability or fitness for a particular purpose, and the seller neither assumes nor authorizes any other person to assume for it any liability in connection with the sale of this item/items. <input type="checkbox"/> USED CAR WARRANTY - Used car is covered by a limited warranty detailed in a separate document. <input type="checkbox"/> AS IS - This motor vehicle is sold "AS IS" without any warranty either expressed or implied. The purchaser will bear the entire expense of repairing or correcting any defect that presently exists or that may occur in the vehicle.		Address	
PURCHASER'S SIGNATURE X		Purchase Price	34,500.00
			N/A
USED CAR CONTRACTUAL DISCLOSURE STATEMENT THE INFORMATION YOU SEE ON THE WINDOW STICKER FOR THIS VEHICLE IS PART OF THIS CONTRACT. INFORMATION ON THE WINDOW FORM OVERRIDES ANY CONTRARY PROVISIONS IN THE CONTRACT OF SALE.		Total Cash Price	34,500.00
		Trade-In Allowance	N/A
WAIVER OF DEALER'S OBLIGATION The undersigned, prior to entering into this contract to purchase, reserves the right to inspection of all systems by an independent inspector, has read and understood the above Dealer's Obligation, and does hereby WAIVE AND RELEASE the DEALER'S OBLIGATION to make repairs without charge or return the full purchase price if the vehicle fails to meet State Inspection Standards for the issuance of a certificate of approval.		Subtotal	34,500.00
MO. Aug YR. 2021 X		*Customer Service Fee	0.00
#1 TRADE-IN DESCRIPTION AND ALLOWANCE \$50.00 FEE FOR LOST TITLE YEAR MAKE MODEL VIN MILEAGE TRADE-IN VALUE LESS BALANCE OWED NET TRADE-IN ALLOWANCE		**Administration Fee	\$ 85.00
		Etch Protection (Optional)	\$ 199.00 XXXXXXXXXX
		Taxable Amount	34,500.00
		Sales Tax or Tax ID Number / TAVT	N/A
		Title Fee	N/A
		Ga Warranty Rights Fee (New)	\$ 3.00
		Inspection (Used Only)	N/A
		Price Including Tax and Fees	34,503.00
#2 TRADE-IN DESCRIPTION AND ALLOWANCE \$50.00 FEE FOR LOST TITLE YEAR MAKE MODEL VIN MILEAGE TRADE-IN VALUE LESS BALANCE OWED NET TRADE-IN ALLOWANCE		Pay-Off on Trade-In, (Upon Verification, Buyer agrees to pay amount exceeding this figure)	N/A
		Total Purchase Price with Trade	34,503.00
		Rebate	N/A
		Cash on Delivery	N/A
		Balance	34,503.00
			N/A
			N/A
			N/A
		Service Contract (optional)	N/A
		Balance Due Finance or Cash	34,503.00
On a cash transaction this offer is not binding until accepted in writing by Authorized Dealer Representative in the space below. On a credit transaction the Buyer(s) offer is not accepted and the transaction is not binding until (a) accepted in writing by Authorized Dealer Representative in the space below and (b) accepted by a responsible Bank or Finance Company and (c) all disclosures required by the Federal Consumer Credit Protection Act (Truth in Lending Act) have been given and (d) Buyer(s) and Dealer have signed on an installment Sale Contract. If any of the information furnished by Buyer is found to be false or inaccurate, Seller may cancel the Contract. In the event that the Contract is cancelled under the terms of this Rider, Buyer shall forthwith return the automobile and Seller shall return to Buyer all the Buyer's deposits less any amount necessary to indemnify Seller for all damage done to the automobile or arising out of the operation of the automobile. Thereafter, the Contract shall be terminated. Buyer further agrees that, even though Buyer's credit information is found to be true and accurate, if Seller, for any reason, is unable to sell, transfer or otherwise negotiate the Contract to any financing source or organization engaged in the business of financing such contracts, then Seller may, at his option, cancel the Contract. Customer agrees to a mileage charge of .20¢ per mile for any miles accrued, also storage charge of \$10.00 per day on trade.		*** [] Cash [] Check [] Debit Card	
		Receipt #	Date
		THIS IS NOT A CASH RECEIPT	
Purchaser agrees that this Order on the face and reverse side hereof and any attachments hereto includes all of the terms and conditions, that this Order cancels and supersedes any prior agreements and as the date hereof comprises the complete and exclusive statement of the terms of the agreement relating to the subject matters covered hereby, and that THIS ORDER SHALL NOT BECOME BINDING UNTIL ACCEPTED BY DEALER OR HIS AUTHORIZED REPRESENTATIVE. Purchaser by his execution of this Order acknowledges that he has read its terms and conditions and has received a true copy of this Order. I also certify that I am eighteen years of age or over. No oral representations have been made other than this document.		* "The Pay-Off amount shown herein is based on information available at the time of preparation and execution of this order. If the actual pay-off amount differs from that shown, the buyer shall pay any deficit or shall be refunded any excess." I hereby authorize my lienholder to release title to above dealer.	
ACCEPTED BY:		BUYERS INITIALS	
DEALER OR HIS AUTHORIZED REPRESENTATIVE		PURCHASER'S SIGNATURE	
DATE		DATE	

THIS IS A SPECIAL ORDER NOT SUBJECT TO CANCELLATION
DEPOSIT NON-REFUNDABLE
ALL RAIRANCES MUST BE PAID IN CASH OR CERTIFIED CHECK ONLY

The Reynolds and Reynolds Company
 R0620604 Q (09/20)



2021 Ford Explorer Pricing Report

Style: XLT Sport Utility 4D

Mileage: 3,797

KBB.com Consumer Rating: 3.8/5

Vehicle Highlights

Fuel Economy: City 20/Hwy 27/Comb 23 MPG

Engine: 4-Cyl, EcoBoost, Turbo, 2.3 Liter

Transmission: Automatic, 10-Spd w/SelectShift

Drivetrain: 4WD

Country of Assembly: United States

Country of Origin: United States

EPA Class: Standard Sport Utility Vehicles

Max Seating: 7

Doors: 4

Body Style: Sport Utility

Sell to Private Party

Private Party Range
\$40,075 - \$42,607

Private Party Value
\$41,348



Valid for **ZIP code 30080** through **08/03/2021**

Your Configured Options

Our pre-selected options, based on typical equipment for this car.

✓ Options that you added while configuring this car.

Exterior Color

✓ Silver

Engine

4-Cyl, EcoBoost, Turbo, 2.3
Liter

Transmission

Automatic, 10-Spd
w/SelectShift

Drivetrain

4WD

Braking and Traction

ABS (4-Wheel)

Hill Descent Control

Hill Start Assist Control

AdvanceTrac

Traction Control

Comfort and Convenience

Air Conditioning

Air Conditioning, Rear

Perimeter Alarm System

Cruise Control

Keyless Entry

Push Button Start

Power Door Locks

Power Liftgate Release

Power Windows

Wheels and Tires

Alloy Wheels

Entertainment and Instrumentation

AM/FM Stereo

CD/MP3 (Single Disc)

SiriusXM Satellite

SYNC 3

Safety and Security

Backup Camera

Forward Collision Alert

Dual Air Bags

F&R Head Curtain Air Bags

Knee Air Bags

Lane Keeping System

Reverse Sensing System

Side Air Bags

Accessory Packages

Blind-Spot Information
System

Ford Co-Pilot360

Lighting

Daytime Running Lights

LED Headlamps

Seats

Dual Power Seats

Heated Seats

Quad Seating (4 Buckets)

Third Row Seat

Steering

Power Steering

Tilt & Telescoping Wheel

Exterior

Rear Spoiler

Cargo and Towing

Roof Rack

Roof Rails

Glossary of Terms

Kelley Blue Book® Trade-In Value - This is the amount you can expect to receive when you trade in your car to a dealer. This value is determined based on the style, condition, mileage and options indicated.

Trade-In Range - The Trade-In Range is Kelley Blue Book's estimate of what you can reasonably expect to receive this week based on the style, condition, mileage and options of your vehicle when you trade it in to a dealer. However, every dealer is different and values are not guaranteed.

Kelley Blue Book® Private Party Value - This is the starting point for negotiation of a used-car sale between a private buyer and seller. This is an "as is" value that does not include any warranties. The final price depends on the car's actual condition and local market factors.

Private Party Range - The Private Party Range is Kelley Blue Book's estimate of what you can reasonably expect to receive this week for a vehicle with stated mileage in the selected condition and configured with your selected options, excluding taxes, title and fees when selling to a private party.

Excellent Condition - 3% of all cars we value. This car looks new and is in excellent mechanical condition. It has never had paint or bodywork and has an interior and body free of wear and visible defects. The car is rust-free and does not need reconditioning. Its clean engine compartment is free of fluid leaks. It also has a clean title history, has complete and verifiable service records and will pass safety and smog inspection.

Very Good Condition - 23% of all cars we value. This car has minor wear or visible defects on the body and interior but is in excellent mechanical condition, requiring only minimal reconditioning. It has little to no paint and bodywork and is free of rust. Its clean engine compartment is free of fluid leaks. The tires match and have 75% or more of tread. It also has a clean title history, with most service records available, and will pass safety and smog inspection.

Good Condition - 54% of all cars we value. This car is free of major mechanical problems but may need some reconditioning. Its paint and bodywork may require minor touch-ups, with repairable cosmetic defects, and its engine compartment may have minor leaks. There are minor body scratches or dings and minor interior blemishes, but no rust. The tires match and have 50% or more of tread. It also has a clean title history, with some service records available, and will pass safety and smog inspection.

Fair Condition - 18% of all cars we value. This car has some mechanical or cosmetic defects and needs servicing, but is still in safe running condition and has a clean title history. The paint, body and/or interior may need professional servicing. The tires may need replacing and there may be some repairable rust damage.

Tip:

It's crucial to know your car's true condition when you sell it, so that you can price it appropriately. Consider having your mechanic give you an objective report.

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