



Protecting Our Nation's Defenders™

10 Betnr Industrial Drive – Pittsfield, MA 01201
PH (413) 443-7359 – FAX (413) 445-7865

Quotation 16503

Quotation Date: July 26, 2018
Lenco Tax ID#: 04-2719777

CUST#: SMLGA Smyrna Police Department 2646 Atlanta Rd SE Smyrna, GA 30080	F.O.B.: Origin, Pittsfield, MA
	Ship Via: Customer Pick Up
	Payment Terms: Payment Upon Pick Up
	Estimated Completion: 52 weeks ARO (Est.)
	Inspection & Acceptance: At Lenco's Facility, Pittsfield, MA

Terms and Conditions: 1) Transfer of Vehicle Certificate of Origin to New Owner Done Upon Receipt of Payment in Full. 2) Lenco Does Not Collect Tax or Register Vehicles with DMV. 3) Cooperative Purchasing available under Lenco's GSA Contract# GS-07F-169DA (Schedule 84) or the 1122 Program. 4) Acceptance of this Quotation or entering into a purchase agreement with Lenco, the purchaser agrees to Lenco's full Terms and Conditions of Sale, available upon request.

Item:	Product #	Commercial	Net Price
Lenco BearCat (4WD, Rotating Hatch; Counter Balanced)	BC55003	\$209,255.79	\$198,793.00
NIJ IV & Multi-hit .50 CAL BMG Armor Protection			
Options:			
Diesel Engine, 6.7L Turbo	BCDLEN	8,557.89	8,130.00
BearCat MedEvac TEMS Version (2 Jumbo D Oxygen, Trauma Lighting more...)	BCMEDLASD	27,186.32	25,827.00
Credit to Delete Medical Work Station		-3,000.00	-3,000.00
22.5" Tire and Wheel Upgrade (G2 only)	BCTWU	9,263.16	8,800.00
Run-Flat Inserts for 22.5" Tire and Wheel Upgrade (G2 only)	BCRF225	7,455.79	7,083.00
Rear A/C-Heating System: Auxiliary High Capacity (Ceiling Mounted)	BCHAC	3,128.42	2,972.00
Rear A/C High Capacity Upgrade (requires BCHAC adds evaporator and compressor)	BCHACUP	4,029.47	3,828.00
360 Camera System with 4 View Monitor	BC360DEG	4,654.74	4,422.00
Radio Prep Package (1)	BCINSRA	528.42	502.00
Roof Mounted Remote Control Spot Light LED (2)	BCSLLED	2,955.78	2,808.00
4-Door Configuration (Rear Flip Seats Included)	BC4DR	8,271.58	7,858.00
Electric Power Winch (Modular)	BCWNCH	5,940.00	5,643.00
Hydraulic Ram Upgrade wFront Mounted Receiver with Ram Post and Plate	BCHYDRAM	13,135.79	12,479.00
Rear Tow Hitch Receiver	BCRTOWR	1,057.89	1,005.00
Net Savings		\$15,271.04	
		\$302,421.04	\$287,150.00
Total Cost of (1) Lenco BearCat FOB Origin, Pittsfield, MA			\$287,150.00

Specifications Subject to Change

PROPRIETARY

WARNING: Information Subject to Export Control Laws

The technical data in this document is restricted by the Arms Export Control Act (Title 22, U.S.C., Sec 2751, et seq.) or the Export Administration Act of 1979, as amended, Title 50, U.S.C., App. 2401 et seq. and which may not be exported, released or disclosed to non-U.S. persons (i.e. persons who are not U.S. citizens or lawful permanent residents ["green card" holders]) inside or outside the United States, without first obtaining an export license. Violations of these export laws are subject to severe civil, criminal and administrative penalties.

THE WRITTEN APPROVAL OF THE DIRECTORATE OF US DEFENSE TRADE CONTROLS AND LENCO INDUSTRIES, INC. MUST BE OBTAINED BEFORE RESELLING, TRANSFERRING, TRANSSHIPPING, OR DISPOSING OF A DEFENSE ARTICLE TO ANY END USER, END USE OR DESTINATION OTHER THAN AS STATED ON THIS LENCO QUOTE OR THE SHIPPER'S EXPORT DECLARATION IN CASES WHERE AN EXEMPTION IS CLAIMED UNDER THIS SUBCHAPTER ITAR 123.9(A).

WE ARE PLEASED TO SUBMIT THE ABOVE QUOTATION FOR YOUR CONSIDERATION. SHOULD YOU PLACE AN ORDER, BE ASSURED IT WILL RECEIVE OUR PROMPT ATTENTION. THIS QUOTATION IS VALID FOR 30 DAYS. THEREAFTER, IT IS SUBJECT TO CHANGE WITHOUT NOTICE.

ACCEPTANCE OF PROPOSAL – The above prices are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

LENCO INDUSTRIES, INC.

Authorized Signature: _____

Authorized Signature: 
James J. Massery

Please sign and return

Thank You