

CITY OF SMYRNA
PURCHASING DEPARTMENT
2800 KING STREET
SMYRNA, GEORGIA 30080
678-631-5406

TO: Kristin Robinson – Assistant City Administrator and Finance Director

FROM: Kelly Brown, Purchasing Manager

DATE: December 14, 2021

SUBJECT: **Recommendation – RFP 22-014 Residential & Commercial Solid Waste and Recycling**

The City of Smyrna requested proposals for Residential & Commercial Solid Waste and Recycling services and received four (4) proposals. Proposals were evaluated by staff from Utilities, Public Works, Environmental Services and Finance. The evaluation criteria included understanding and approach, experience/performance, capability/financial, references and proposed fees. It was determined that Residential Service would remain with the City - the table below includes scoring for the top three commercial service providers.

FIRM	SCORE
Waste Management	93.67
Waste Pro	83.05
BFI – Republic	74.72

The service providers were asked to submit a fee proposal to provide billing to all customers and offer a franchise fee. The comparison chart attached references the pricing for the top two (2) providers and differences in franchise fee.

Based on proposed new costs, current billing and revenues and franchise fee, we recommend award of this service to our incumbent service provider, Waste Management. Waste Management will provide all billing and customer service and offer the City a 10% franchise fee.

It is the recommendation of Purchasing and the evaluation team that Commercial Solid Waste and Recycling be awarded to Waste Management. Please prepare any necessary paperwork to present to Mayor and Council for approval.