



RFQ 23-007

Seven (7) 2023 Ford Utility Police Interceptor Vehicles

BID TAB

| VENDOR | COST PER VEHICLE | TOTAL BID | PROJECTED DELIVERY |
|---------------|-------------------------|------------------|---|
| Family Ford | \$47,224.00 | \$330,568.00 | Production starts November 2022 – expected delivery after January 2023 |
| | | | |

Date of Opening: August 18, 2022 – 11:00 AM



TRANSFORMING
PRODUCTS AND
SERVICES INTO
SOLUTIONS

We have prepared a quote for you

2022 FPIU Patrol

Quote # 002139
Version 1

Quote Prepared for:

Smyrna Police Department-GA

Ron Eaton
reaton@smyrnaga.gov

Prepared by:

ProLogic ITS LLC

David Scheiwe
678-593-6376
David.Scheiwe@prologicits.com

WWW.PROLOGICITS.COM

Products

| Manufacturer Part Number | Description | Price | Qty | Ext. Price |
|--------------------------|--|------------|-----|------------|
| INTG51J-P2L | Integrity Light Bar, 51" Dual Color, Front: Blue/White with Take Down and Full Scene Capabilities | \$2,250.00 | 1 | \$2,250.00 |
| HKB-FPIU20 | Strap Kit, 2020+ FPIU | \$0.00 | 1 | \$0.00 |
| 416900Z-BW | LED Hide-A-Way, Dual Color, Blue/White 2 Head Light, 2 Reverse | \$69.30 | 4 | \$277.20 |
| MPS62U-BW | MicroPulse Ultra, Dual Color, Blue/White 2 Tags | \$107.25 | 2 | \$214.50 |
| SL6F-B | Latitude Light Stick, Single Color, Blue PB Center | \$319.55 | 1 | \$319.55 |
| SLB-002 | Short L Bracket, Latitude PB Center | \$22.00 | 1 | \$22.00 |
| XSM2-BRW-US | Xtream, Dual Head, Dual Color, Blue/White Cargo Windows | \$278.85 | 2 | \$557.70 |
| MPSW9-BW | Micro Pulse Ultra, Wide Angle, Dual Color, Blue/White Undermirror | \$146.85 | 2 | \$293.70 |
| MPSMW9-FPIU20MIR | Pair, Undermirror Light Bracket, 2020+ FPIU | \$22.55 | 1 | \$22.55 |
| 416300-BW | Flush Mount LED, Dual Color, Blue/White 2 Rear Facing Lower Bumper, 2 Upper | \$69.30 | 4 | \$277.20 |
| MPS62U-BW | MicroPulse Ultra, Dual Color, Blue/White 2 PB Channel, 2 PIT | \$107.25 | 4 | \$429.00 |
| MPS62U-BA | MicroPulse Ultra, 600 Series, Dual Color, Blue/Amber Spoiler Bracket | \$107.25 | 2 | \$214.50 |
| MPSM6-FPIU20RS1 | 2020+ FPIU Spoiler Bracket Kit, Mounts -1 MPS6 Series Light Head On Each Side Spoiler | \$107.80 | 1 | \$107.80 |
| PF200R | Pathfinder Siren/Light Controller, Remote Mount | \$918.75 | 1 | \$918.75 |
| ES100C | 100W Siren Speaker Inc. w/ Pathfinder | \$0.00 | 1 | \$0.00 |
| ESB-U | Universal Speaker Bracket Inc. w/ Pathfinder | \$0.00 | 1 | \$0.00 |
| PBX07 | Push Bumper, Center Section, 2020+ FPIU | \$433.00 | 1 | \$433.00 |

Products

| Manufacturer Part Number | Description | Price | Qty | Ext. Price |
|--------------------------|---|----------|-----|------------|
| PBX-PIT07 | PIT Bar, 2020+ FPIU | \$490.00 | 1 | \$490.00 |
| PBXW-FPIU20 | Wing Wrap, 2020+ FPIU | \$329.00 | 1 | \$329.00 |
| PBX-TC2L-3 | 2 Light Channel, MicroPulse | \$27.00 | 1 | \$27.00 |
| C3RRDC-60L-BW | Outliner, 60", Left Wire Exit, Dual Color, Blue/White | \$275.00 | 1 | \$275.00 |
| C3RRDC-60R-BW | Outliner, 60", Right Wire Exit, Dual Color, Blue/White | \$275.00 | 1 | \$275.00 |
| RNRBKT-PIU20 | Outliner Brackets, 2020+ FPIU | \$18.50 | 4 | \$74.00 |
| 475-0063 | Ford PI Utility (2020+) Space Creator Vehicle Partition Featuring Bidirectional Recessed Housing (HS/HV Window Option) | \$680.58 | 1 | \$680.58 |
| 475-0968 | High Security Extension Panel for 2020+ Ford PI Utility VP9 Space Creator Vehicle Partition - Two Piece Steel HSEP | \$98.31 | 1 | \$98.31 |
| 475-1486 | Ford PI Utility (2020+) Secure-Grid Window Armor and Door Control Covers | \$281.96 | 1 | \$281.96 |
| PK1437ITU202ND | Expanded Metal Rear Partition | \$473.69 | 1 | \$473.69 |
| 425-6508 | Ford PI Utility (2020+) Integrated Printek Brother Contour Console - IPBCC | \$433.74 | 1 | \$433.74 |
| 425-0150 | The Mamba Mount | \$314.12 | 1 | \$314.12 |
| 425-2250 | Side Sliding Armrest for PI Utility 2020+ | \$48.92 | 1 | \$48.92 |
| 425-6666 | Federal Signal Pathfinder PF200R (Remote Head) - 3" Faceplate | \$0.00 | 1 | \$0.00 |
| | Inc. w/ Console | | | |
| BSK-ELS-275 | Gun Rack, AR15 With Handcuff Key Override | \$308.19 | 1 | \$308.19 |
| BSK-VMP-2 | Gun Rack Mount | \$26.71 | 1 | \$26.71 |
| SS0009 | Safe Stop for 2020+ FPIU | \$157.90 | 1 | \$157.90 |
| ES100C | 100W Siren Speaker | \$204.60 | 1 | \$204.60 |
| ESB-U | Universal Speaker Bracket | \$25.30 | 1 | \$25.30 |

Subtotal: **\$10,861.47**

ProLogic Services

| Manufacturer Part Number | Description | Price | Qty | Ext. Price |
|--------------------------|--|------------|-----|-------------------|
| PRLOGICSVCS | <p>Installation includes the list of items mentioned herein. All other parts and or equipment not listed will be subject to additional installation fees.</p> <p>Customer will be responsible for transporting vehicles to the installation facility unless otherwise noted. Let it be known, Installation Services will not be scheduled until all product arrives at the designated install facility.</p> | \$1,739.00 | 1 | \$1,739.00 |
| Shop Supplies | Shop Supplies | \$109.00 | 1 | \$109.00 |
| Subtotal: | | | | \$1,848.00 |

2022 FPIU Patrol

| | | | |
|--|---|---|---|
| Prepared for: Smyrna Police Department-GA , Ron Eaton (678) 631-5169 reaton@smyrnaga.gov | Bill To: Smyrna Police Department-GA Ron Eaton | Ship To: Smyrna Police Department-GA Ron Eaton | Quote Information: Quote #: 002139 Version: 1 Delivery Date: 06/24/2022 Expiration Date: 07/23/2022 |
|--|---|---|---|

Quote Summary

| Description | Amount |
|-------------------|------------------------------|
| Products | \$10,861.47 |
| ProLogic Services | \$1,848.00 |
| | Subtotal: \$12,709.47 |
| | Shipping: \$685.00 |
| | Total: \$13,394.47 |

*** Due to current supply chain constraints, ProLogic will invoice for all parts and or hardware upon receipt and in advance of scheduling services.

Taxes/ Labor/ Shop Supplies, will be invoiced upon completion***

Payment Terms: Net 30 Days. After 30 days, unpaid balances are subject to a 1.5% handling fee per month (18% annual). Warranty covers manufacturer defects only, excluding battery defects, unless explicitly stated herein. Dual-signed Scope of Work will be required prior to placing initial order.

Prices and tax rates are valid in the U.S only and are subject to change. Taxes represented in quotes are estimates and may vary from taxes reflected on invoice (based on physical ship-to address).

Sales/Use tax is a destination charge (i.e., based on physical ship-to address on purchase order). Please indicate your taxability status on your PO. If you are tax exempt, please include proper documentation. If you are not tax exempt, please calculate and include all applicable tax on your PO. Hardware cancelations may be subject to up to a 50% restocking fee.

See Terms and Conditions at www.prologicits.com/terms-conditions/

Quotes are valid for 30 days only and are subject to change without notice due to the imposition of new trade tariffs

Smyrna Police Department-GA

Signature: _____

Name: _____

Title: _____

Date: _____



A quote for your consideration

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your **Premier page**, or, if you do not have Premier, use this **Quote to Order**.

| | | | |
|-----------------------------|------------------------|-------------------|---------------------------|
| Quote No. | 3000126407999.1 | Sales Rep | Ahmed Elmohandes |
| Total | \$967.48 | Phone | (800) 456-3355, 6182076 |
| Customer # | 5358491 | Email | Ahmed_Elmohandes@Dell.com |
| Quoted On | Jul. 13, 2022 | Billing To | ACCOUNTS PAYABLE |
| Expires by | Aug. 12, 2022 | | CITY OF SMYRNA |
| Contract Code | C000000493100 | | PO BOX 1226 |
| Customer Agreement # | 99999-SPD0000161-0004 | | SMYRNA, GA 30081-1226 |
| Deal ID | 23155232 | | |

Message from your Sales Rep

Please contact your Dell sales representative if you have any questions or when you're ready to place an order. Thank you for shopping with Dell!

Regards,
Ahmed Elmohandes

Shipping Group

| Shipping To | Shipping Method |
|---|-------------------|
| CRHIS ADDICKS CITY OF SMYRNA 3180 ATLANTA RD SMYRNA, GA 30080-8256 (678) 631-5523 | Standard Delivery |

| Product | Unit Price | Quantity | Subtotal |
|--|------------|----------|-----------------|
| Havis DS-DELL-425 - Docking station - GigE | \$419.67 | 1 | \$419.67 |
| Havis DS-DELL-426 - Docking station - GigE | \$547.81 | 1 | \$547.81 |
| Subtotal: | | | \$967.48 |
| Shipping: | | | \$0.00 |
| Environmental Fee: | | | \$0.00 |
| Non-Taxable Amount: | | | \$967.48 |
| Taxable Amount: | | | \$0.00 |
| Estimated Tax: | | | \$0.00 |
| Total: | | | \$967.48 |

Shipping Group Details

Shipping To

CRHIS ADDICKS
 CITY OF SMYRNA
 3180 ATLANTA RD
 SMYRNA, GA 30080-8256
 (678) 631-5523

Shipping Method

Standard Delivery

| | Quantity | Subtotal |
|---|----------|----------|
| Havis DS-DELL-425 - Docking station - GigE | 1 | \$419.67 |
| Estimated delivery if purchased today: Feb. 26, 2023 Contract # C000000493100 Customer Agreement # 99999-SPD0000161-0004 | | |

| Description | SKU | Unit Price | Quantity | Subtotal |
|--|----------|------------|----------|----------|
| Havis DS-DELL-425 - Docking station - GigE | AB904625 | - | 1 | - |

| | Quantity | Subtotal |
|---|----------|----------|
| Havis DS-DELL-426 - Docking station - GigE | 1 | \$547.81 |
| Estimated delivery if purchased today: Dec. 13, 2022 Contract # C000000493100 Customer Agreement # 99999-SPD0000161-0004 | | |

| Description | SKU | Unit Price | Quantity | Subtotal |
|--|----------|------------|----------|----------|
| Havis DS-DELL-426 - Docking station - GigE | AB904853 | - | 1 | - |

| | |
|---------------------------|-----------------|
| Subtotal: | \$967.48 |
| Shipping: | \$0.00 |
| Environmental Fee: | \$0.00 |
| Estimated Tax: | \$0.00 |
| Total: | \$967.48 |

Important Notes

Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to Tax_Department@dell.com or ARSalesTax@emc.com, as applicable.

Governing Terms: This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at www.dell.com/terms or www.dell.com/oemterms), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

Supplier Software Licenses and Services Descriptions: Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on www.Dell.com/eula. Descriptions and terms for Supplier-branded standard services are stated at www.dell.com/servicecontracts/global or for certain infrastructure products at www.dell.com/en-us/customer-services/product-warranty-and-service-descriptions.htm.

Offer-Specific, Third Party and Program Specific Terms: Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on www.dell.com/offeringspecificterms ("Offer Specific Terms").

In case of Resale only: Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

In case of Financing only: If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.

^Dell Business Credit (DBC): Offered to business customers by WebBank, Member FDIC, who determines qualifications for and terms of credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of the new balance shown on the monthly billing statement. Dell and the Dell logo are trademarks of Dell Inc.



INSIGHT PUBLIC SECTOR SLED
 2701 E INSIGHT WAY
 CHANDLER AZ 85286-1930
 Tel: 800-467-4448

SOLD-TO PARTY 10344437

CITY OF SMYRNA
 3180 ATLANTA RD SE
 SMYRNA GA 30080-8256

SHIP-TO

CITY OF SMYRNA
 GENE CRAWFORD
 2646 ATLANTA RD SE
 SMYRNA GA 30080-2118

| Quotation | |
|-------------------------|----------------------------|
| Quotation Number | : 225223330 |
| Document Date | : 08-JUL-2022 |
| PO Number | : |
| PO Release | : |
| Sales Rep | : Ryan Robbins |
| Email | : RYAN.ROBBINS@INSIGHT.COM |
| Telephone | : +14803333400 |

We deliver according to the following terms:

Payment Terms : Credit Card
Ship Via : Insight Assigned Carrier/Ground
Terms of Delivery: : FOB DESTINATION
Currency : USD

In order for Insight to accept Purchase Orders against this contract and honor the prices on this quote, your agency must be registered with OMNIA Partners Public Sector (formerly U.S. Communities). Our sales teams would be happy to assist you with your registration. Please contact them for assistance -- the registration process takes less than five minutes.

| Material | Material Description | Quantity | Unit Price | Extended Price |
|---------------|--|----------|------------------|----------------|
| <u>PJ722</u> | Brother PocketJet PJ-722 - printer - B/W - direct thermal OMNIA PARTNERS IT PRODUCTS & SERVICES(# 4400006644) | 1 | 290.02 | 290.02 |
| <u>LB3602</u> | Brother USB cable - 6 ft OMNIA PARTNERS IT PRODUCTS & SERVICES(# 4400006644) | 1 | 9.09 | 9.09 |
| | | | Product Subtotal | 299.11 |
| | | | TAX | 0.00 |
| | | | Total | 299.11 |

PURCHASE ORDER REQUIREMENTS:

Quote Number:225223330

Purchase Order Number: _____

Authorized by/Title: _____ (please print)

Authorized Signature: _____ Date: _____

Thank you for choosing Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Ryan Robbins
+14803333400
RYAN.ROBBINS@INSIGHT.COM

OMNIA Partners (formerly U.S. Communities) IT Products, Services and Solutions Contract No. 4400006644

Insight Public Sector (IPS) is proud to be a contract holder for the OMNIA Partners Technology Products, Services & Solutions Contract.

This competitively solicited contract is available to participating agencies of OMNIA Partners. OMNIA Partners assists local and state government agencies, school districts (K-12), higher education, and nonprofits in reducing the cost of purchased goods by pooling the purchasing power of public agencies nationwide. This is an optional use program with no minimum volume requirements and no cost to agencies to participate.

Regarding tariff impacts on IPS contract quotes, Insight is communicating with the contracting officials on the contracts held by Insight to minimize the impact of tariffs to our clients.

Thanks for choosing Insight!

Insight Global Finance has a wide variety of flexible financing options and technology refresh solutions. Contact your Insight representative for an innovative approach to maximizing your technology and developing a strategy to manage your financial options.

This purchase is subject to Insight's online Terms of Sale unless you have a separate purchase agreement signed by you and Insight, in which case, that separate agreement will govern. Insight's online Terms of Sale can be found at the "terms-and-policies" link below.

Effective Oct. 1, 2018, the U.S. government imposed tariffs on technology-related goods. Technology manufacturers are evaluating the impact on their cost and are providing us with frequent cost updates. For this reason, quote and ecommerce product pricing is subject to change as costs are updated. If you have any questions regarding the impact of the tariff on your pricing, please reach out to your sales team.

SOFTWARE AND CLOUD SERVICES PURCHASES: If your purchase contains any software or cloud computing offerings ("Software and Cloud Offerings"), each offering will be subject to the applicable supplier's end user license and use terms ("Supplier Terms") made available by the supplier or which can be found at the "terms-and-policies" link below. By ordering, paying for, receiving or using Software and Cloud Offerings, you agree to be bound by and accept the Supplier Terms unless you and the applicable supplier have a separate agreement which governs.
<https://www.insight.com/terms-and-policies>



3240 Mike Collins Drive
 Eagan, MN 55121
 888-683-9665 Toll free
 651-683-9740 Fax

Quotation

| Date | Estimate # |
|----------|------------|
| 7/8/2022 | 292955 |

| |
|---|
| Bill To |
| City of Smyrna Accounts Payable 2646 Atlanta Road Smyrna, GA 30080 |

| |
|--|
| Ship To |
| City of Smyrna Attn: Ron Eaton 2646 Atlanta Road Smyrna, GA 30080 |

| Terms | Est. Delivery from art approval | Rep | Project Name |
|--------|---------------------------------|------|--------------|
| Net 30 | | Dani | |

| Qty | Description | Price | Total |
|-----|---|--------|--------|
| 1 | ULT-2114 Reflective Graphic Kit (MODIFIED W/O STRIPES) for a 2022 B&W Ford Interceptor SUV Explorer (Unit # TBD). | 260.00 | 260.00 |
| | Estimated Shipping/Handling | 35.00 | 35.00 |

This estimate is based on plans and specifications provided at the time the estimate was given. Changes requested by the customer may cause a change in the quoted price. Freight will be added to the invoice unless other arrangements are made. This quote is valid for 30 days.

Authorization Signature and Date _____

| | |
|-------------------------|-----------------|
| Subtotal | \$295.00 |
| Sales Tax (0.00) | \$0.00 |
| Total | \$295.00 |

X _____