

**City of Smyrna
Request for Sole Source/Brand Justification**

<input checked="" type="checkbox"/> *SOLE SOURCE (Distributor/Manufacturer)	Date: April 24, 2014
<input checked="" type="checkbox"/> SOLE BRAND	Requester/Department: Paige Day / Fire

*(If sole source is checked, sole brand must be checked)

1. Proposed Vendor: (Please attach Copies of supporting documentation such as proposal, quotes, etc., to this form.)

Vendor Name: MES-Carolinas Municipal Emergency Services, INC.		Contact Person: Mike Sangster
Address: 6701-C Northpark Blvd		
City: Charlotte	State: North Carolina	Zip: 28216
Telephone: (704)599-4601	Fax: (704)599-4605	
E-mail Address: msangster@mes.com		

2. Scope of Work: (Description/Name of brand/materials/services to be provided.)

Purchase of twenty-five (25) SCOTT AIR PAK 75, 4.5 NFPA 2007 Compliant Self Contained Breathing Apparatus - CBRN E-Z FLO+ REGULATOR, DUAL (BUDDY BREATHE, INTEGRATED PASS, AND PACK TRACKER) Model # AP-2140203200302 AND twenty-five (25) SCOTT carbon fiber compressed air cylinders & valve assemblies, rated for 45 minutes @ 4500 psi Model # 804722-01.
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3. Exclusive capabilities that no others have: (Description of Proposed Source/Brand unique capabilities and/or personnel to perform this work; and why this is the only source/brand/service available or appropriate for the required project.)

Scott safety is only accepting orders for 2007 compliant self-contained breathing apparatus (SCBA) through the end of April 2014 per a phone conversation on 4/23 with a factory customer service rep. However, MES has this model in stock and available for immediate delivery and is compatible with the model that SFD currently utilizes. Purchasing 2013 compliant SCBA's would create compatibility issues with our 2007 compliant equipment currently in service and would directly increase cost.

4. Other Sources/Brands/Services Researched: (In addition to the product/brand/service requested, I have contacted other sources identified below and considered their product or service of similar capabilities. The product/brand/service is not acceptable because they are lacking one or more of the specifications described below:)

A. Source: Fisher Scientific	Contact/Phone#: Donn Rodenroth / (800)766-7000
Product/Brand/Service Description: Twenty-five (25) SCOTT AIR PAK 75, 4.5 NFPA 2007 Compliant Self Contained Breathing Apparatus	
Deficiency: Order must be placed by end of April due to 2007 compliance requirements and items are not available for immediate delivery.	

B. Source: American Safety & Fire House, INC.	Contact/Phone#: Neal Whatley / (770)441-3473
Product/Brand/Service Description: Twenty-five (25) SCOTT AIR PAK 75, 4.5 NFPA 2007 Compliant Self Contained Breathing Apparatus	
Deficiency: Order must be placed by end of April due to 2007 compliance requirements and items are not available for immediate delivery.	

C. Source:	Contact/Phone#:
Product/Brand/Service Description:	
Deficiency:	

5. Conflict of Interest Statement: The department certifies that there is no Conflict of Interest in recommending this product/brand/service for Sole Source/Brand procurement. Explain any relationship that the recommended vendor has to any BCSS Employee.

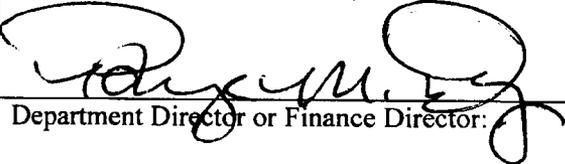
Explanation: No conflict of interest exists.

6. Requirements: In accordance with purchasing policy, any item totaling between \$10,000 and \$20,000 or more that has not been competitively bid (unless it meets Emergency Purchasing criteria) must be accompanied by a sole source/brand justification form. All sole source/brand transactions are subject to review and audit by internal audit, state examiners, and other governing agencies.

A sole source/brand justification cannot be based on price. State of Georgia law requires price consideration be evaluated via competitive bid only. A sole source/brand purchase must be based on the requestor's research and evaluation of the requested product/services and its availability and functionality (or lack of availability and/or functionality) from multiple sources/brands. The sole source/brand justification form must be completed and signed by the requesting faculty/staff member, department head, and division head.

Please allow sufficient time prior to deadlines (quote expiration, grant expiration, etc.) for the sole source/brand request to be evaluated by Purchasing and Finance.

7. Departmental Approval:

By signing below, the department is certifying that the information submitted on this form is accurate.	
Originator (if Department Director, then must be also approved by Finance Director): 	Date: 4/25/14
Department Director or Finance Director:	Date:
Purchasing Manager:	Date:

MES - Carolinas
6701-C Northpark Blvd
Charlotte, NC 28216

Telephone.....: (704) 599-4601
 Fax.....: (704) 599-4605



Ship To:
 SMYRNA, CITY OF FIRE DEPT
 2620 ATLANTA ROAD
 SMYRNA, GA 30080

Contact: DUSTIN DAVEY
 Phone: 678-631-5464

Bill To:
 SMYRNA, CITY OF FIRE DEPT
 P.O. BOX 1226 (Accts Payable)
 SMYRNA, GA 30081

Quotation

Number.....: QT_00221141-6
 Date.....: 4/24/2014
 Page.....: 1 of 1
 Sales order.....:
 Requisition.....:
 Your ref.....:
 Our ref.....: CSangster
 Quotation deadline.....: 5/14/2014
 Payment.....: Net 30
 Sales Rep.....: CSangster
 Terms of delivery.....: Customer Pays
 Freight-Taxable

Item number	Description	Size	Color	Quantity	Unit	Unit price	Amount
AP-2140203200302	AIR PAK 75, 4.5, CBRN E-Z FLO+ REGULATOR, DUAL (BUDDY BREATH, INTERGRATED PASS AND PACK TRACKER			25.00	EA	3,500.00	87,500.00
804722-01	CYL&VLV ASSY,CARB,45MIN,4500			25.00	EA	883.00	22,075.00

This Quotation is subject to any applicable sales tax and shipping & handling charges that may apply.

Sales balance	Total discount	S&H	Sales tax	Total
109,575.00	0.00	0.00	0.00	109,575.00 USD

All returns must be processed within 30 days of receipt and require a return authorization number and are subject to a restocking fee. Custom orders are not returnable. Effective tax rate will be applicable at the time of invoice.

Dustin Davey

From: Gregory, Vicki <vicki.gregory@thermofisher.com>
Sent: Wednesday, April 23, 2014 9:21 AM
To: Dustin Davey
Subject: RE: Your requested quote # 4070-1158-45

You have until May 1st. And if you need to make changes please contact your sales rep
Donn Rodenroth.

-----Original Message-----

From: Dustin Davey [<mailto:ddavey@smyrnaga.gov>]
Sent: Wednesday, April 23, 2014 8:35 AM
To: Gregory, Vicki
Subject: RE: Your requested quote # 4070-1158-45

Can you all still order 2007 compliant airpacks?

-----Original Message-----

From: VICKI.GREGORY@THERMOFISHER.COM
[\[mailto:VICKI.GREGORY@THERMOFISHER.COM\]](mailto:VICKI.GREGORY@THERMOFISHER.COM)
Sent: Tuesday, March 11, 2014 4:39 PM
To: Dustin Davey; DONN.RODENROTH@THERMOFISHER.COM
Subject: Your requested quote # 4070-1158-45

Thank you for your inquiry. Attached is the quote you requested.

Dustin Davey

From: amsaf@americansafetyandfire.com
Sent: Wednesday, April 23, 2014 9:39 AM
To: Dustin Davey
Subject: RE: SCOTT CYLINDER QUOTE

Dustin, We think so. But we need to get your order in quickly because of the cut off. Call me and I can give you the details.

Neal Whatley
American Safety & Fire House

----- Original Message -----

Subject: RE: SCOTT CYLINDER QUOTE
From: Dustin Davey <ddavey@smyrnaga.gov>
Date: Wed, April 23, 2014 8:25 am
To: "amsaf@americansafetyandfire.com" <amsaf@americansafetyandfire.com>

Can you all still order 2007 compliant scott airpacks?

From: amsaf@americansafetyandfire.com [mailto:amsaf@americansafetyandfire.com]
Sent: Monday, March 10, 2014 3:46 PM
To: Dustin Davey
Subject: SCOTT CYLINDER QUOTE

AMERICAN SAFETY & FIRE HOUSE, INC.
3848 OAKCLIFF INDUSTRIAL COURT
ATLANTA, GA 30340

(770) 441-3473
2152

(800) 472-
(770) 441-0489 (fax)

SMYRNA FIRE DEPT
2014
ATTN: D DAVEY
ddavey@smyrnaga.gov

MARCH 10

WE ARE PLEASED TO OFFER THE FOLLOWING QUOTATION FOR THE EQUIPMENT YOU REQUESTED:

Qty	Item Description	Unit Price	Total Price
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Instructions for Sole Source/Brand

In a Sole Source situation, the requester is to complete the Sole Source form and attach to it the appropriate back-up documentation, i.e. vendor quote, proposal, and letter from Original Equipment Manufacturer (OEM).

Sole Source justification must also include Sole Brand justification and a letter from the OEM stating that the selected vendor is the only available source for this product or service.

Proposed Vendor/Source: Provide the name and telephone number of the vendor.

Scope of Work: Provide the information to establish the context of the sole source, e.g., items or service's function... Where and how the item or service is to be used, operational environment, previous experience or history, etc.

Exclusive Capabilities: Describe the proposed supplier's unique capabilities and explain why this is the only source available. Provide specifics. Following are examples in which Sole Source/Brand could be acceptable:

A. Only the proposed source can furnish the services because of its previous Agency/Institute experience. Having an alternative source duplicating these capabilities would result in excessive cost to Agency/Institute. (Excessive cost must be quantified).

B. Only one supplier can satisfy the technical requirements because of unique technical competence or expertise. (Technical requirements must be valid and verifiable.)

C. The item does not satisfy the requirements for Sole Source, but the use of any other manufacturer's product would result in excessive cost to Agency/Institute. (Excessive cost must be quantified).

D. Only one source possesses patents or exclusive rights to furnish the item/service. (For example, the product is only available from the manufacturer, software developer, etc.) or only one supplier has the ability to furnish the item or service.

E. Other extenuating circumstances or considerations include, as applicable, adverse impacts on Agency/Institute of not using the proposed source, and other considerations not previously stated.

F. Some requirements may need to be provided by a certain manufacturer (for example: "to match existing uniforms"). Explain why only a particular style, type or manufacturer is acceptable. A request for "Sole Brand" does not automatically eliminate bidding requirements, if the exact items are available from more than one vendor.

Instructions for Sole Source/Brand Continued

Other sources researched: Provide names of other vendors contacted and summarize your findings. Provide other supporting research to document the need for sole source (i.e. internet searches, professional journals, etc.) use layman's terms

**Applicable Scenarios for
Sole Source/Brand
Justifications:**

- Components of a major assembly.
- Compatible items to be added to an existing system (provide: model #, manufacturer of existing equipment, serial number (if available).
- Compatibility with substantial parts inventory and/or service capabilities.
- Physical design characteristics to satisfy aesthetic requirements.
- The requested product is essential in maintaining experimental continuity (give details).
- Matching and inter-membering requirements within existing equipment.
- Prepared A/V (Audio/Video) materials or Site or Product Testing results.