



MOTOROLA SOLUTIONS

**Glenn Hendry
706-570-3693**

**City of Smyrna Georgia
Public Safety Subscriber Radio Upgrade
Pricing Summary**

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|-----|--|-----------------------|
| (1) | Public Safety Subscriber Radio Upgrade per the attached Spreadsheet that includes list pricing | \$2,747,982.00 |
| | Less 27% State Contract / NASPO contract valid until 12-31-21 | -\$ 741,955.00 |
| | Less additional Covid 19 Economic Recovery Trade In Discount valid until October 29, 2021 in order that radio equipment may be shipped prior to 12-31-21 | -\$ 494,636.00 |
| | Pricing includes No Cost 0% financing with payments in arrears If purchased prior to October 29, 2021 | No Cost |
| | Total Public Safety Subscriber Radio Upgrade Cost | \$1,511,391.00 |

- Pricing includes 2021 Georgia State Contract / NASPO pricing valid until 12-31-21. Master Agreement # 06913
Georgia Participating Addendum # 99999-SPD-120180606-001
- Pricing includes Covid 19 Economic Recovery Trade In Discount valid until October 29, 2021 in order that the new radio equipment may ship prior to 12-31-21. Customer may keep and continue to use the trade in equipment but agrees that it will not be resold or gifted to other Motorola customers.
- Pricing includes 0% Financing with payments in arrears if purchased prior to October 29, 2021 with payments as follows:

| | | |
|------------|------------------|--------------|
| Payment #1 | October 29, 2022 | \$503,797.00 |
| Payment #2 | October 29, 2023 | \$503,797.00 |
| Payment #3 | October 29, 2024 | \$503,797.00 |

- Offer contingent on Cobb County Georgia accepting and purchasing their proposed subscriber radios by October 29, 2021 and this purchase being made at the same time.

Scott Hopkins
Motorola Solutions, Inc.