



City of Smyrna

City of Smyrna
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Issue Sheet

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WARD / COUNCILMEMBER: Ward / City wide

\$ IMPACT: See below

Agenda Title:

Approval of the contract to continue Commercial Sanitation service with Waste Management to include Waste Management taking over the billing and customer service and providing the City with a franchise fee.

Ward / City wide

ISSUE AND BACKGROUND:

The City of Smyrna began contracted service with Advanced Disposal in March 2010. The initial contract included two 5 year service periods and then optional renewals annually. We renewed the contract last year after the merger of Advanced Disposal and Waste Management for an additional year. Our current contract terminates on Feb 28, 2022.

The City of Smyrna requested proposals for Residential & Commercial Solid Waste and Recycling services and received four (4) proposals. Proposals were evaluated by staff from Utilities, Public Works, Environmental Services and Finance. The evaluation criteria included understanding and approach, experience/performance, capability/financial, references and proposed fees. It was determined that Residential Service would remain with the City - the table below includes scoring for the top three commercial service providers.

FIRM SCORE

Waste Management 93.67

Waste Pro 83.05

BFI - Republic 74.72

The service providers were asked to submit a fee proposal to provide billing to all customers and offer a franchise fee. The comparison chart attached references the pricing for the top two (2) providers and differences in franchise fee.

Based on proposed new costs, current billing and revenues and franchise fee, we recommend award of this service to our incumbent service provider, Waste Management.

Waste Management will provide all billing and customer service and offer the City a 10% franchise fee.

It is the recommendation of Purchasing and the evaluation team that Commercial Solid Waste and Recycling be awarded to Waste Management.

RECOMMENDATION / REQUESTED ACTION: Approval of the contract to continue Commercial Sanitation service with Waste Management to include Waste Management taking over the billing and customer service and providing the City with a franchise fee and authorize the Mayor to sign and execute all related documents.