

CITY OF SMYRNA  
PURCHASING DEPARTMENT  
2800 KING STREET  
SMYRNA, GEORGIA 30080  
678-631-5406

TO: Jennifer Bennett, Community Relations Director

FROM: Kelly Brown, Purchasing Manager

DATE: April 9, 2018

SUBJECT: **Recommendation – RFP 18-016 Mobile Stage**

The Community Relations department requested proposals for a 24' x 20' mobile hydraulic stage to be used for the outdoor summer concert series along with other appropriate City uses. The RFP was submitted to three mobile stage companies and posted on the City of Smyrna website. One proposal was received from Stageline Mobile Stage Inc. located in Quebec, Canada. Stageline is a world-wide leader in the design and manufacture of mobile hydraulic stages.

<b>Vendor</b>	<b>Description</b>	<b>Total</b>
Stageline Mobile Stage Inc.	Stageline SL100 Mobile Stage 24 ft. x 20 ft. – standard equipment	\$111,900.00
	Options & Accessories: upstage fire retardant windwall, skirting, extension platforms, guardrails, line array supports FOH pipes, banner supports, stage reversibility, side overhang rigging beams/update for speakers, loading ramp/aluminum	\$ 20,985.00
	Services: Transportation to Smyrna, training & expenses	\$ 11,090.00

**TOTAL COST: \$143,975.00**

After review of the proposal documentation and pricing, it is the recommendation of Community Relations and Purchasing to purchase the stage from Stageline Mobile Stage Inc. Please prepare any necessary paperwork to present to Mayor and Council for approval.