



# City of Smyrna

City of Smyrna  
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## Issue Sheet

File Number: AGR2021-04

Agenda Date: 9/20/2021

Version: 1

Status: Agenda Ready

In Control: City Council

File Type: Agreement

Agenda Number: C.

**WARD /COUNCILMEMBER:** City Wide

**\$ IMPACT:** \$1,533,482.00

### Agenda Title:

Approval to purchase 126- Motorola 800 MHz portable radios, 123- Motorola 800 MHz mobile radios, 15- RF control station radios, and 3- desktop consolette radios, as well as all peripheral equipment for Police and Fire at a 27% overall discount off of state contract pricing at a total cost of \$1,511,391.00 and installation through Motorola at a total cost of \$22,091.00 for a total purchase price \$1,533,482.00 to be paid from SPLOST funding, and authorize the Mayor to sign and execute all related documents.

***Ward: City Wide***

**ISSUE / BACKGROUND:** The City of Smyrna is scheduled to purchase Motorola 800 MHz radios in order to remain in compliance with Cobb County's 800 MHz radio system. The City has entered into an inter-governmental agreement with Cobb County to purchase the 800 MHz radios as part of a lease agreement whereas the City purchases compliant radios as per the contract. Radios are at their "End of Life" cycle in July 2023. This means after that date, maintenance services/repairs for this model radio will begin to reduce based on repair parts and supply. This can be further affected by supply chain shortages for parts. To remain in compliance with our agreement with Cobb, the City should purchase this equipment by October 29, 2021. Purchasing the equipment by October 29, 2021, the City will receive the 27% state contract/NASPO discount (-\$741,955.00) and the COVID-19 Economic Recovery discount (-\$494,636.00) to realize an overall 45% savings. This pricing package also includes 0% financing with the first of three payments due October 29, 2022 of \$525,888.00. This is a SPLOST expenditure needing no operational budget assistance.

**RECOMMENDATION/REQUESTED ACTION:** PD staff, Fire Staff, Finance and Purchasing request approval to purchase 123- Motorola 800 MHz mobile radios, 15- RF control station radios, and 3- desktop consolette radios for Police and Fire at a 27% overall discount off of state contract pricing at a total cost of \$1,511,391.00 and installation through Motorola at a total cost of \$22,091.00 for a total purchase price \$1,533,482.00 to be paid from SPLOST funding, and authorize the Mayor to sign and execute all related documents.