

**SALES REPRESENTATIVE**

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**Axon Enterprise, Inc.**  
 17800 N 85th St.  
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 United States  
 Phone: (800) 978-2737

**SHIP TO**

Eric Smith  
 Smyrna Police Dept. - GA  
 2646 ATLANTA ROAD  
 Smyrna, GA 30080  
 US

**BILL TO**

Smyrna Police Dept. - GA  
 2646 ATLANTA ROAD  
 Smyrna, GA 30080  
 US

**Year 1 - BWC**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	7	336.00	336.00	2,352.00
80082	UNLIMITED BWC BUNDLE: YEAR 1 PAYMENT	80	948.00	948.00	75,840.00
85110	EVIDENCE.COM INCLUDED STORAGE	3,200	0.00	0.00	0.00
<b>Hardware</b>					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	80	499.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	80	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	80	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	80	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	7	42.00	42.00	294.00
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	7	1,495.00	0.00	0.00
<b>Services</b>					
85144	AXON STARTER	1	2,500.00	2,500.00	2,500.00
85146	AXON 1-DAY SERVICE	1	2,000.00	2,000.00	2,000.00
				Subtotal	82,986.00
				Estimated Shipping	0.00
				Estimated Tax	0.00
				Total	82,986.00

## Year 1 - BWC Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	3	0.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	3	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	3	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	3	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

## Year 1 - Fleet

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
80156	FLEET 2 UNLIMITED PACKAGE: YEAR 1 PAYMENT	76	1,548.00	1,238.40	94,118.40
<b>Hardware</b>					
71079	CAMERA SYSTEM, FRONT, FLEET 2	76	0.00	0.00	0.00
71080	CAMERA MOUNT, FRONT, FLEET 2	76	0.00	0.00	0.00
71081	CAMERA SYSTEM, REAR, WITH MOUNT, FLEET 2	76	0.00	0.00	0.00
71082	CAMERA CONTROLLER, REAR, FLEET 2	76	0.00	0.00	0.00
71083	CONTROLLER MOUNT, REAR CAMERA, FLEET 2	76	0.00	0.00	0.00
70112	AXON SIGNAL UNIT	76	0.00	0.00	0.00
74024	BATTERY SYSTEM, AXON FLEET	152	0.00	0.00	0.00
71022	FLEET CABLE ASSEMBLY, POWER	152	0.00	0.00	0.00
71085	CABLE ASSEMBLY, BATTERY BOX TO CAMERA, FLEET 2	152	0.00	0.00	0.00
74027	Axon Fleet Dongle	76	0.00	0.00	0.00
80186	5 YEAR TAP, FLEET 2 FRONT CAMERA SYSTEM	76	0.00	0.00	0.00
80187	5 YEAR TAP, FLEET 2 REAR CAMERA SYSTEM	76	0.00	0.00	0.00
80188	5 YEAR TAP, FLEET 2 REAR CAMERA CONTROLLER	76	0.00	0.00	0.00
11605	CRADLEPOINT ROUTER - IBR900LP6	76	880.00	880.00	66,880.00
74110	CABLE, CAT6 ETHERNET 25 FT, FLEET	76	0.00	0.00	0.00

## Year 1 - Fleet (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware (Continued)</b>					
11511	ROUTER ANTENNA, FLEET	76	270.00	270.00	20,520.00
11521	CRADLEPOINT - NETCLOUD + CRADLECARE - 5 YEARS	76	550.00	550.00	41,800.00
71081	CAMERA SYSTEM, REAR, WITH MOUNT, FLEET 2	1	380.00	0.00	0.00
71083	CONTROLLER MOUNT, REAR CAMERA, FLEET 2	1	0.00	0.00	0.00
71082	CAMERA CONTROLLER, REAR, FLEET 2	1	0.00	0.00	0.00
<b>Other</b>					
No Custom Triggers	No Custom Triggers (Declined)	76	0.00	0.00	0.00
<b>Services</b>					
74063	STANDARD FLEET INSTALLATION (PER VEHICLE)	76	1,200.00	1,200.00	91,200.00
Subtotal					314,518.40
Estimated Tax					0.00
Total					314,518.40

## Year 1 - Fleet Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>					
71079	CAMERA SYSTEM, FRONT, FLEET 2	2	0.00	0.00	0.00
71080	CAMERA MOUNT, FRONT, FLEET 2	2	0.00	0.00	0.00
71081	CAMERA SYSTEM, REAR, WITH MOUNT, FLEET 2	2	0.00	0.00	0.00
71082	CAMERA CONTROLLER, REAR, FLEET 2	2	0.00	0.00	0.00
71083	CONTROLLER MOUNT, REAR CAMERA, FLEET 2	2	0.00	0.00	0.00
70112	AXON SIGNAL UNIT	2	0.00	0.00	0.00
74024	BATTERY SYSTEM, AXON FLEET	4	0.00	0.00	0.00
71022	FLEET CABLE ASSEMBLY, POWER	4	0.00	0.00	0.00
71085	CABLE ASSEMBLY, BATTERY BOX TO CAMERA, FLEET 2	4	0.00	0.00	0.00
Subtotal					0.00
Estimated Tax					0.00
Total					0.00

## Year 2 - BWC

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	7	336.00	336.00	2,352.00
80083	UNLIMITED BWC BUNDLE: YEAR 2 PAYMENT	80	948.00	948.00	75,840.00
85110	EVIDENCE.COM INCLUDED STORAGE	3,200	0.00	0.00	0.00
				Subtotal	78,192.00
				Estimated Tax	0.00
				Total	78,192.00

## Year 2 - Fleet

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
80157	FLEET 2 UNLIMITED PACKAGE: YEAR 2 PAYMENT	76	1,548.00	1,238.40	94,118.40
				Subtotal	94,118.40
				Estimated Tax	0.00
				Total	94,118.40

## Year 3 - BWC

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	7	336.00	336.00	2,352.00
80084	UNLIMITED BWC BUNDLE: YEAR 3 PAYMENT	80	948.00	948.00	75,840.00
85110	EVIDENCE.COM INCLUDED STORAGE	3,200	0.00	0.00	0.00
				Subtotal	78,192.00
				Estimated Tax	0.00
				Total	78,192.00

## Year 3 - Fleet

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
80158	FLEET 2 UNLIMITED PACKAGE: YEAR 3 PAYMENT	76	1,548.00	1,238.40	94,118.40
				Subtotal	94,118.40
				Estimated Tax	0.00
				Total	94,118.40

## Year 4 - BWC

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	7	336.00	336.00	2,352.00
80085	UNLIMITED BWC BUNDLE: YEAR 4 PAYMENT	80	948.00	948.00	75,840.00
85110	EVIDENCE.COM INCLUDED STORAGE	3,200	0.00	0.00	0.00
				Subtotal	78,192.00
				Estimated Tax	0.00
				Total	78,192.00

## Year 4 - Fleet

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
80159	FLEET 2 UNLIMITED PACKAGE: YEAR 4 PAYMENT	76	1,548.00	1,238.40	94,118.40
				Subtotal	94,118.40
				Estimated Tax	0.00
				Total	94,118.40

## Year 5 - BWC

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	7	336.00	336.00	2,352.00
80086	UNLIMITED BWC BUNDLE: YEAR 5 PAYMENT	80	948.00	948.00	75,840.00
85110	EVIDENCE.COM INCLUDED STORAGE	3,200	0.00	0.00	0.00
				Subtotal	78,192.00
				Estimated Tax	0.00
				Total	78,192.00

## Year 5 - Fleet

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
80160	FLEET 2 UNLIMITED PACKAGE: YEAR 5 PAYMENT	76	1,548.00	1,238.40	94,118.40
				Subtotal	94,118.40
				Estimated Tax	0.00
				Total	94,118.40
				<b>Grand Total</b>	<b>1,086,746.00</b>

## Discounts (USD)

Quote Expiration: 07/31/2018

List Amount	1,255,159.00
<b>Discounts</b>	<b>168,413.00</b>
<b>Total</b>	<b>1,086,746.00</b>

*\*Total excludes applicable taxes and shipping*

## Summary of Payments

Payment	Amount (USD)
Year 1 - BWC	82,986.00
Year 1 - BWC Spares	0.00
Year 1 - Fleet	314,518.40
Year 1 - Fleet Spares	0.00
Year 2 - BWC	78,192.00
Year 2 - Fleet	94,118.40
Year 3 - BWC	78,192.00
Year 3 - Fleet	94,118.40
Year 4 - BWC	78,192.00
Year 4 - Fleet	94,118.40

## Summary of Payments (Continued)

Payment	Amount (USD)
Year 5 - BWC	78,192.00
Year 5 - Fleet	94,118.40
<b>Grand Total</b>	<b>1,086,746.00</b>



This device has not been authorized as required by the rules of the Federal Communications Commission. The sale of this device is therefore subject and conditional to the approval of the Federal Communications Commission. The device will comply with the appropriate rules upon sale and before delivery or distribution of the device.

## Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

<b>Signature:</b> _____	<b>Date:</b> _____
<b>Name (Print):</b> _____	<b>Title:</b> _____
<b>PO# (Or write N/A):</b> _____	

Please sign and email to Rich Allen at [rallen@axon.com](mailto:rallen@axon.com) or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store [buy.axon.com](http://buy.axon.com)

Quote: Q-170958-43420.666RA

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