



Price Proposal
5.2



Date: 6/13/2014

Proposal # ES061314

Prepared For

Company: City of Smyrna
Contact: Chad Almond
Install: 2646 Atlanta Rd , Smyrna, GA 30080
Address: 2646 Atlanta Rd , Smyrna, GA 30080

Prepared By

Company: Replay Systems
Contact: Eric Sullivan
Address: 6555 NW 9th Ave - Suite 105
Fort Lauderdale, FL 33309
Phone: (800) 722-3472 or (954) 267-9199
Email: eric.sullivan

Phone:
Email:

Number of Channels: 48

Number of Positions:
Number of Instant Recall Licenses:

NOTES: 48 Channel analog recorder

Quantity	Part Number	Description	List Price	Total Price
48	VP5-CVRE	VPI CAPTURE ESSENTIAL: Voice Recording License. Per Activated Channel.	\$ 300	\$ 14,400
1	VP5-VPS-1-100	V-Portal Server Activation (CPU) License. Includes Media Services (archive mgt.), Reporting Engine and Rules Engine. Sized to support between 1 and 50 recorded channels or agent positions. **Required if you have QA** (Requires Item RPL-TRAINING-ONSITEZ below)	\$ 1,200	\$ 1,200
1	VP5-MM-1-100	Media Messaging Link Activation. Enables media control services & media meta-data capture. Sized to support between 1 and 50 recorded channels or agent positions.	\$ 600	\$ 600
1	VP5-PSAP-1	PSAP enhanced package: Instant Recall, Live Monitor, Caller ID (if available), Incident Creation & Redaction Tool.	\$ 500	\$ 500
1	RPL-RA5	License of Remote Access Software for Service. ** (No Charge)	\$ -	\$ -
Software Subtotal:				\$ 16,700
1	VP-2U-PS	2U Rack Mount: Dell R520 , Hot swap RAID 1 x 2 , 3 PCI-E expansion slots, Windows Server 2008 STND R2 (64 bit only), Redundant 700w Hot swap power, Dual 1TB drives	\$ 4,846	\$ 4,846
1	RPL-PERIPHERALS	Monitor, Keyboard, Mouse and Speakers Package	\$ 400	\$ 400
1	RPL-RLKT	Sliding Rail Kit (excludes HP servers)	\$ 140	\$ 140
2	VP5-Analog-24	24 Port Analog Interface Card. (synway)	\$ 2,860	\$ 5,720
2	RPL-Cable25	25FT 25-Pair Cable	\$ 56	\$ 112
Hardware Subtotal:				\$ 11,218
Hardware/Software Subtotal:				\$ 27,918
2	RPL-INSTALL-ONSITE	Replay Systems onsite installation services per day plus travel expenses, if applicable (1 Day Only)	\$ 2,000	\$ 4,000
8	RPL-TRAINING-HOUR	Replay Systems training services per hour (remote) Customer to provide internet connection	\$ 150	\$ 1,200
4	RPL-PM-HOUR	Replay Systems project management per hour plus travel expenses, if applicable	\$ 180	\$ 720
1	VP- 1st year	1st year maintenance	\$ 4,219	\$ 4,219
Services Subtotal:				\$ 10,139

Rev: 100711_091811

Subtotal (Including Services) \$ 38,057

Warranty	First Year Warranty Included
Trade In Credit	\$ 10,216
Total	\$ 27,841

1st Year Warranty included in Total cost.

Replay's Prepaid Performance Plans: Please check the plan you would like to purchase. (optional)

- \$10,050 Prepaid Year 2-3 Assured Performance Plan (Includes warranty plus 2 years of maintenance)
- \$15,076 Prepaid Year 2-4 Assured Performance Plan (Includes warranty plus 3 years of maintenance)
- \$20,101 Prepaid Year 2-5 Assured Performance Plan (includes warranty plus 4 years of maintenance)

Level 3: 24/7 phone support, parts, onsite M-F 8am-5pm service. Amount quoted for budgetary purposes. May be added to total at customer's discretion.

I would not like to purchase an extended maintenance plan.

Customer Signature*: _____

Date: _____

PO Number: _____

- x Payment Terms: NET 30 (U.S., State, and Local Governments)
- x Payment Terms: Leasing Options available upon request

Quote is valid for 90 days from date quoted above.

Please read and initial the attached 'Installation Assumptions'. These conditions apply to any purchase.

Assured Performance Plan includes one year of warranty plus two, three or four additional years of support respectively.