



PROPOSAL FOR FURNISHING FIRE APPARATUS

January 5, 2014

Smyrna Fire Dept.
2620 Atlanta Rd
Smyrna, GA 30080

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Pierce Manufacturing, Inc., at its home office in Appleton, Wisconsin, the apparatus and equipment herein named and for the following prices:

STOCK Pierce 75' Aerial, per attached specification \$ 756,399.00
Price includes warranty, inspection and training at customer's location

Value of trades, and contract discounts: \$ -41,399.00

Trades:

Two, 1999 American LaFrance pumpers

One, 1988 Pierce arrow pumper

One, 1983 E-One ladder

One, 1996 LTI/Simon Duplex Aerial

Additional discount \$ -5,000.00

Total due: \$710,000.00

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or intentional conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about **30** working days after receipt of this and the acceptance thereof at our office at Appleton, Wisconsin, and to be delivered to you at: Smyrna Georgia

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus. The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications. Any increased costs incurred by first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customers as an addition to the price set forth above. Unless accepted within 30 days from date, the right is reserved to withdraw this proposition.

PIERCE MANUFACTURING, INC.

By: _____
SALES REPRESENTATIVE

NOTE: Pricing is for Stock unit 27360, and the unit is subject to prior sale. Purchase order required to hold the unit. Unit will now have a 2 year bumper to bumper warranty.