

CITY OF SMYRNA
PURCHASING DEPARTMENT
2800 KING STREET
SMYRNA, GEORGIA 30080
678-631-5406

TO: Frank Martin, Director – Public Works
Bill Warren – Building & Grounds Supervisor

FROM: Kelly Brown, Purchasing Manager

DATE: June 18, 2021

SUBJECT: Recommendation - RFP 21-015 Full-Service Janitorial Contract

Request for Proposals for the Full-Service Janitorial Contract was advertised on April 14, 2021. The Janitorial Contract is a full-service agreement that provides janitorial services for City Hall, Library, Police Administration, Taylor Brawner Hall, Fire Station # 1, Recycling Center, Wolfe Center and Community Center. One hundred one (101) firms downloaded the RFP documents from our e-procurement system, BidNet Direct. Fourteen (14) responses were received on May 13, 2021.

Tabulation in order of bid amount is below.

VENDOR NAME	BID AMOUNT
BMS, Inc. - Building Maintenance Services Inc.	\$145,944.00
Buckhead Elite Construction Trust	\$151,833.96
GA. P. Management LLC	\$163,200.00
Intercontinental Commercial Services, Inc. (ICS, Inc.)	\$165,600.00
Ajax Industrial Cleaning, LLC	\$165,825.00
QCS Cleaning Inc. DBA Quality Cleaning Services	\$168,204.24
American Facility Services, Inc.	\$169,200.00
Disinfectant Solutions of Atlanta, LLC	\$171,142.80
General Building Maintenance, Inc.	\$175,823.40
Advanced Building Group, LLC	\$176,837.20
The Service Fort, LLC	\$195,468.00
3H Service System, Inc.	\$198,365.52
Brooks Environmental Solutions, LLC	\$230,100.00
DMack Agency Inc.	\$276,965.64

All proposals were reviewed and scored by six City staff members and a short-list of five firms was selected for interviews. The interviews took place on Thursday, June 10, 2021. The review team has selected American Facility Services as the recommended firm. They were the highest-ranking firm and provide comparable service to many public agencies. The annual cost for the Janitorial Contract is \$169,200.00.

The table below shows the firm with their bid amount and final score.

VENDOR NAME	BID AMOUNT	SCORE
American Facility Services	\$169,200.00	94.38
General Building Maintenance	\$175,823.40	89.56
The Service Fort, LLC	\$195,468.00	88.59
3H Service System, Inc.	\$198,365.52	88.23
BMS – Building Maintenance Services, Inc.	\$145,944.00	85.50
Ga.P. Management LLC	\$163,200.00	73.02
QCS Cleaning Inc. DBA Quality Cleaning Services	\$168,204.24	70.96
Disinfectant Solutions of Atlanta, LLC	\$171,142.80	67.95
Advanced Building Group, LLC	\$176,837.20	63.47
Intercontinental Commercial Services, Inc. (ICS, Inc.)	\$165,600.00	59.56
Ajax Industrial Cleaning, LLC	\$165,825.00	58.41
Buckhead Elite Construction Trust	\$151,833.96	55.35
Brooks Environmental Solutions, LLC	\$230,100.00	50.17
DMack Agency Inc.	\$276,965.64	44.67

The Evaluation team recommends award of the Full-Service Janitorial Contract to American Facility Services in the amount of \$169,200.00.

Please prepare any necessary paperwork to present to Mayor and Council for approval.