

CITY OF SMYRNA
PURCHASING DEPARTMENT
2800 KING STREET
SMYRNA, GEORGIA 30080
678-631-5406

TO: Roy Acree, Fire Chief

FROM: Kelly Brown, Purchasing Manager

DATE: April 1, 2022

SUBJECT: **Recommendation – OptiWarn™ Siren Warning Application**

City of Smyrna will be upgrading the outdoor warning system (OWS) siren software. Motorola is the sole source supplier of the OptiWarn outdoor warning system solution. Motorola Solutions works exclusively with Mobile Communications America Inc. (MCA) for OWS projects since 2020.

Pricing for the equipment is shown below:

| <i>Vendor</i> | <i>Description</i> | <i>Cost</i> |
|----------------|--|---------------------|
| Motorola / MCA | <i>Equipment:</i> OptiWarn Control Center Primary SW License, Secondary License, Controller Interface, FEP Software License, CEN Software License | \$41,000.00 |
| | <i>Service:</i> ACE3600/3680 Main, Astro 25 Digital Trunking, 700/800 MHz Mobile Radio, 10/100 Mbps Plug-In Board, Plug-In RS-232 Port, Replace 12vdc PS w/ 85-264vac Plus Battery, Charger, 6.5 A-H Backup Battery, 40x40cm Painted Metal Housing w Padlock Assembly, Workstation Computers, Control Station Antenna System, Upgrade AVEVA InTouch HMI 2020 Workstation 60K Tag W/IO, Siren Application Integration & On-Site, Test New OptiWarn Application, RapidWarn Upgrade for NWS Automatic Activation | \$111,747.50 |
| | TOTAL | \$152,747.50 |

It is the recommendation of Purchasing and Fire that this project be awarded to Motorola / Mobile Communications America Inc. Please prepare any necessary paperwork to present to Mayor and Council for approval.