



Quote Number: 935845
 Opportunity Number: 1643902
 Sourcewell Contract #: 012418-ALT
 Date: 6/25/2021

Quoted for: City of Smyrna
Customer Contact:
Phone: / Email:
Quoted by: Alan Bailey
Phone: / Email:
Altec Account Manager: Clay Graves

REFERENCE ALTEC MODEL		Sourcewell Price
AT37G	Articulating Telescopic Aerial Device (Insulated)	\$110,964

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AT37G-AWD	All Wheel Drive	\$5,339
2			
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	FE	POWER EQUIPMENT (Power Locks and Power Windows)	\$1,042
2			
3			
4			
5			
6			
7			
8			

SOURCEWELL OPTIONS TOTAL: \$117,345

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		
2	UNIT & HYDRAULIC ACC		
3	BODY		
4	BODY & CHASSIS ACC		
5	ELECTRICAL		
6	FINISHING		
7	CHASSIS	2022 F550 4X4 Torsion	
8	OTHER		

OPEN MARKET OPTIONS TOTAL: \$0

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$117,345
Delivery to Customer at \$2.20 / mile: \$760
TOTAL FOR UNIT/BODY/CHASSIS: \$118,105

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

****Pricing valid for 45 days****

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: Based on stock availability

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: Mt. Airy, NC



Quote Number: 935845 - 1

Altec, Inc.

June 25, 2021
Our 92nd Year

Ship To:

CITY OF SMYRNA (GA)
SIGN & SIGNAL SHOP
2190 ATLANTA RD
SMYRNA, GA 30080
US

Bill To:

CITY OF SMYRNA (GA)
PO BOX 1226
SMYRNA, GA 30081
United States

Attn:
Phone:
Email:

Altec Quotation Number: 935845 - 1
Account Manager: Tim Luker
Technical Sales Rep: Kyle Alan Bailey

<u>Item</u>	<u>Description</u>	<u>Qty</u>
	<u>Unit</u>	
1.	AT37G Unit Model	1
2.	ALTEC Model AT37G telescoping/articulating continuous rotation aerial device with an insulating articulating arm, insulating telescopic upper boom, and the patented ISO-Grip insulating system at the boom tip. Includes the following features: <ul style="list-style-type: none">A. Ground to bottom of platform height: 37.8 feetB. Working height: 42.8 feetC. Maximum reach to edge of platform. Side Mounted Platform: 26.6 feet. End Mounted Platform: 28.3 feet (at 14.4 foot platform height).D. Telescopic boom extension: 9 feet 8 inchesE. Continuous rotationF. Insulating Aerial Device, ANSI Category C, 46kV and BelowG. Articulating Arm: Articulation is from -7 to 90 degrees. Insulator provides 12 inches of isolation.H. Compensation System: By raising the articulating arm only, the telescopic boom maintains its relative angle in relation to the ground. The work position is achieved through a single function operation.I. Telescoping upper boom: Articulation is from -25 to 75 degrees.J. Master/ Slave Leveling: Platform automatically maintains level during boom articulation through a lifetime master/slave hydraulic leveling system that requires no major preventive maintenance.K. The INSULATING UPPER CONTROL SYSTEM includes a single handle controller incorporating high electrical resistance components that is dielectrically tested to 40 kV AC with no more than 400 microampers of leakage. The control handle is green in color to differentiate it from other non-tested controllers.L. One set of tool outlets at the platform providing up to 5 gpm of flow for open center toolsM. Hydraulic System: Open center system operating at 5gpm and 2,400 psi.	1

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
	<p>N. Unit is painted with a powder coat paint process which provides a finish-painted surface that is highly resistant to chipping, scratching, abrasion and corrosion.</p> <p>O. Structural Warranty all of the following applicable major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.</p> <p>P. Manuals: Two (2) operator and Maintenance/Parts manuals</p>	
3.	Poly Hydraulic Reservoir, Pedestal Mounted, 7 Gallon (Includes Sight Gauge)	1
4.	Post style pedestal mounting	1
5.	Single, One (1) Man, Fiberglass Platform; End Mounted with 180 degree rotator. 24 x 30 x 42 inches, includes hydraulic tilt.	1
6.	Platform Capacity, 400LBS.	1
7.	Two (2) Platform Steps	1
8.	Soft nylon reinforced vinyl platform cover for a 24 x 30 inch platform	1
9.	Platform liner for a 24 x 30 x 42 inch platform	1
10.	Altec Patented ISO-Grip Insulating 4 Function, Proportional Speed, Upper Control Handle - with safety interlock and interlock guard. Forward/back operates upper boom in/out, tiller operates rotation CW/CCW, up/down operates lower boom up/down, and twist operates articulating arm up/down. Platform leveling is controlled with a separate interlocked control handle.	1
11.	Manual lowering valve located at the boomtip. For use in emergency situations to allow the operator to lower the boom to the ground	1
12.	Engine Start/Stop & Secondary Stowage System: 12 VDC powered motor and pump assembly for temporary operation of the unit in a situation wherein the primary hydraulic source fails. Electric motor is powered by the chassis battery. This feature allows the operator to completely stow the booms and platform. Secondary Stowage & Start/Stop is activated with an air plunger at the platform and switch at the lower control station.	1
13.	Powder coat unit Altec White.	1
<u>Unit & Hydraulic Acc.</u>		
14.	HVI-22 Hydraulic Oil (Standard).	9
15.	Standard Pump For PTO	1
16.	Hot shift PTO for automatic transmission	1

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
<u>Body</u>		
17.	108 Inch Universal Small Aerial Body for a 60 Inch CA Chassis with 38 Inch Long Side Access Tailshelf to Meet the Following Specifications:	1
	<p>A. Basic body fabricated from A40 grade 100% zinc alloy coated steel</p> <p>B. All doors are full, double paneled, self-sealed with built-in drainage.</p> <p>C. Stainless steel hinge rods extend full length of door.</p> <p>D. Door hinges are zinc alloy material attached with rivets</p> <p>E. All doors contain stainless steel, flush mounted, paddle activated rotary style latches with two-stage locking, including keyed locks and adjustable strikers.</p> <p>F. Heavy-gauge welded steel frame construction with smooth galvaneal floor.</p> <p>G. Possible contact edges are folded for safety.</p> <p>H. Door header drip rail at top for maximum weather protection.</p> <p>I. Neoprene or rolled fenders on wheel fender panels.</p> <p>J. Steel treated for improved primer bond and rust resistance.</p> <p>K. Automotive underseal applied to body.</p> <p>L. Automotive type non-porous door seals fastened to the door facing.</p> <p>M. 108 Inch Body Length</p> <p>N. 40 Inch Body Height (Standard)</p> <p>O. 94 Inch Body Width (Standard)</p> <p>P. 20 Inch Body Compartment Depth (Standard)</p> <p>Q. 8 Inch Body crossmembers (Standard)</p> <p>R. No Treadplate On Compartment Tops</p> <p>S. 6 Inch tall wooden tailboard installed at the rear of body cargo area</p> <p>T. Stainless Steel Rotary Paddle Latch With Lock (Standard)</p> <p>U. Master Body Locking System (Standard)</p> <p>V. One (1) wheel chock holder installed in fender panel on each side of body.</p> <p>W. Gas Shock Type Rigid Door Holders For Vertical Doors (Standard)</p> <p>X. Chains On Horizontal Doors</p> <p>Y. Hotstick shelf extending full length of body on Curbside.</p> <p>Z. Drop-Down Hot Stick Door For One (1) Shelf (Right Side)</p> <p>AA. Two (2) Hot Stick Brackets</p> <p>AB. 1st Vertical Streetside (LH) - Two (2) Adjustable Shelves With Removable Dividers On 4 Inch Centers</p> <p>AC. 1st Horizontal Streetside (LH) - One (1) Fixed Shelf With Removable Dividers On 8 Inch Centers</p> <p>AD. Rear Vertical Streetside (LH) - Six (6) Adjustable Locking Swivel Hooks</p> <p>AE. 1st Vertical Curbside (RH) - Seven (7) Adjustable Locking Swivel Hooks, Louvered Panel Installed in Cargo Wall</p> <p>AF. 1st Horizontal Curbside (RH) - Vacant</p> <p>AG. Rear Vertical Curbside (RH) - Two (2) Adjustable Shelves With Removable Dividers On 4 Inch Centers</p> <p>AH. One (1) Small Bolt-On Grab Handle Installed At Rear Of Curbside Compartments</p> <p>AI. 38 Inch Tailshelf with Integrated Side Access Steps and Smooth Galvaneal Floor</p>	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
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Installed at Rear of Body. Includes One (1) U-Shaped Grab Handle.

Body and Chassis Accessories

18.	ICC Underride Protection	1
19.	Combination 2 Inch Ball (10,000 LB MGTW) And Pintle Hitch (16,000 LB MGTW)	1
20.	Set Of Eye Bolts for Trailer Safety Chain, installed one each side of towing device mount.	1
21.	Rear Torsion Bar Installed On Chassis	1
22.	Appropriate counterweight added for stability.	1
23.	Platform Rest, Rigid with Rubber Tube	1
24.	Platform to be side stowed	1
25.	Boom Rest for a Telescopic Unit	1
26.	Mud Flaps With Altec Logo (Pair)	1
27.	Wheel Chocks, Rubber, 9.75" L x 7.75" W x 5.00" H, with 4" L Metal Hairpin Style Handle (Pair)	1
28.	Slope Indicator Assembly For Machine Without Outriggers	1
29.	Safety Harness And 4.5' Lanyard (Fits Medium To Xlarge) Includes Pouch and Placards	1
30.	5 LB Fire Extinguisher With Light Duty Bracket, Installed (In Cab or Inside Compartment Only)	1
31.	Triangular Reflector Kit, Shipped Loose	1
32.	Vinyl manual pouch for storage of all operator and parts manuals	1
33.	Rock Guards, Lexan, Installed Each Front Corner Of Body	1

Electrical Accessories

34.	Lights and reflectors in accordance with FMVSS #108 lighting package. (Complete LED, including LED reverse lights)	1
35.	Altec Standard Amber LED Strobe Light With Brush Guard Post Mounted On Streetside	1

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
	Front Compartment Top	
36.	Single tone back up alarm installed between the chassis frame rails at the rear of the chassis. To work in conjunction with chassis reverse drive system	1
37.	6-Way Trailer Receptacle (Pin Type) Installed At Rear	1
38.	Ford Upfitter Switches (Supplied with Chassis)	1
39.	Power Distribution Module (PDM-6) is a compact self-contained electronic system that provides a standardized interface with the chassis electrical system. (Includes Operator's Manual)	1
40.	Install secondary stowage system.	1
41.	PTO Indicator Light Installed In Cab	1
<u>Finishing Details</u>		
42.	Powder Coat Unit Altec White	1
43.	Finish Paint Body Accessories Above Body Floor Altec White	1
44.	Altec Standard; Components mounted below frame rail shall be coated black by Altec. i.e. step bumpers, steps, frame extension, pintle hook mount, dock bumper mounts, D-rings, receiver tubes, accessory mounts, light brackets, under-ride protection, etc. Components mounted to under side of body shall be coated black by Altec. i.e. Wheel chock holders, mud flap brackets, pad carriers, boxes, lighting brackets, steps, and ladders.	1
45.	Apply Non-Skid Coating to all walking surfaces	1
46.	English Safety And Instructional Decals	1
47.	Vehicle Height Placard - Installed In Cab	1
48.	Placard, HVI-22 Hydraulic Oil	1
49.	Dielectric test unit according to ANSI requirements.	1
50.	Stability test unit according to ANSI requirements.	1
51.	Regional Build	1
52.	Delivery Of Completed Unit	1
53.	Inbound Freight	1

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
54.	Stock Unit	1
<u>Chassis</u>		
55.	Altec Supplied Chassis	1
56.	Altec Stock Chassis	1
A.	2022 Model Year	
B.	Ford F550	
C.	Chassis Color - White	
D.	Class V (16,001-19,500 LBS)	
E.	Regular Cab	
F.	4x4	
G.	60 Clear CA (Round To Next Whole Number)	
H.	145 Wheelbase	
I.	18,000 LBS GVWR	
J.	7,000 LBs Front Axle Rating	
K.	13,660 LBs Rear Axle Rating	
L.	Ford 6.7L Power Stroke Diesel	
M.	Ford Torqshift 10-Speed Automatic Transmission (w/PTO Provision)	
N.	Ford E/F250-550 Single Horizontal Right Side Exhaust	
O.	98R - Operator Commanded Regeneration (OCR)	
P.	50-State Emissions	
Q.	Clean Idle Certification	
R.	No Idle Engine Shut-Down Required	
S.	Hydraulic Brakes	
T.	Park Brake In Rear Wheels	
U.	Ford 40 Gallon Fuel Tank (Rear)	
V.	Ford 7.2 Gallon DEF Tank (Mid Mount)	
W.	63C - Aft Axle Frame Extension	
X.	Power Door Locks	
Y.	Power Windows	
Z.	Power Mirrors	
AA.	Keyless Entry	
AB.	Bluetooth	
AC.	Cruise Control	
AD.	Block Heater	
AE.	Snow Plow Package	

Additional Pricing

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
57.	Standard Altec Warranty: One (1) year parts warranty, one (1) year labor warranty, ninety (90) days warranty for travel charges, limited lifetime structural warranty	1

Altec Industries, Inc.

BY _____

Kyle Alan Bailey

Notes:

- 1 Altec takes pride in offering solutions that provide a safer work environment for our customers. In an effort to focus on safety, we would encourage you to consider the following items:

Outrigger pads (When Applicable)
Fall Protection System
Fire extinguisher/DOT kit
Platform Liner (When Applicable)
Altec Sentry Training
Wheel Chocks

The aforementioned equipment can be offered in our new equipment quotations. If you find that any of these items have not been listed as priced options with an item number in the body of your quotation and are required by your company, we would encourage you to contact your Altec Account Manager and have an updated quote version sent to you. These options must be listed with an item number in the quotation for them to be supplied by Altec.

- 2 The final fully loaded weight of the truck and structural ratings of the hitch assembly may reduce the towing capacity and the vertical load capacity of the finished truck. These capacities may not match the ratings of the chassis or hitch.

- 3 Altec Standard Warranty:

One (1) year parts warranty.

One (1) year labor warranty.

Ninety (90) days warranty for travel charges.

Warranty on structural integrity of the following major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.

Altec is to supply a self-directed, computer based training (CBT) program. This program will provide basic instruction in the safe operation of this aerial device. This program will also include and explain ANSI and

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OSHA requirements related to the proper use and operation of this unit.

Altec offers its standard limited warranty with the Altec supplied components which make up the Altec Unit and its installation, but expressly disclaims any and all warranties, liabilities, and responsibilities, including any implied warranties of fitness for a particular purpose and merchantability, for any customer supplied parts

Altec designs and manufactures to applicable Federal Motor Vehicle Safety and DOT standards

4 F.O.B. - Customer Site

5 Altec Extended Warranty Option:

An Altec Extended Warranty is an extension of Altec's Limited Warranty and protects you from the repair cost associated with defects of materials and workmanship after the standard Limited Warranty expires.

Altec offers many types of coverages and coverage packages. Ask your Altec account manager for details. Quotes are available upon request.

6 Unless otherwise noted, all measurements used in this quote are based on a 40 inch (1016mm) chassis frame height and standard cab height for standard configurations.

7 Changes made to this order may affect whether or not this vehicle is subject to F.E.T. A review will be made at the time of invoicing and any applicable F.E.T. will be added to the invoice amount.

8 Altec values your data privacy. The Altec Family of Companies (including Altec, Inc., and its subsidiaries) may collect telematics data from the equipment you own. Please review Altec's Equipment Data Privacy Notice on www.altec.com for more information. By purchasing equipment from Altec, you consent to Altec's right to collect and use such data.

9 Price does not reflect any local, state or Federal Excise Taxes (F.E.T). The quote also does not reflect any local title or licensing fees. All appropriate taxes will be added to the final price in accordance with regulations in effect at time of invoicing.

10 Interest charge of 1/2% per month to be added for late payment.

11 Any payment made by a credit card may be subject to a surcharge fee.

12 Delivery: Based on stock availability days after receipt of order PROVIDING:

A. Order is received within 14 days from the date of the quote. If initial timeframe expires, please contact your Altec representative for an updated delivery commitment.

B. Customer supplied chassis is received a minimum of sixty (60) days before scheduled delivery.

C. Customer approval drawings are returned by requested date.

D. Customer supplied accessories are received by date necessary for compliance with scheduled delivery.

E. Customer expectations are accurately captured prior to major components being ordered (body, chassis) and line set date. Unexpected additions or changes made after this time or at a customer inspection will delay the delivery of the vehicle.

Altec reserves the right to change suppliers in order to meet customer delivery requirements, unless specifically identified, by the customer, during the quote and or ordering process.

13 Trade-in offer is conditional upon equipment being maintained to DOT (Department of Transportation) operating and safety standards and remaining in compliance of DOT until arrival at an Altec Facility. This will include, but is not limited to engine, tires, lights, brakes, glass, etc. All equipment, i.e., jibs, winches, pintle hooks, trailer connectors, etc., are to remain with unit unless otherwise agreed upon in writing by both parties. ALTEC Industries reserves the right to re-negotiate its trade-in offer if these conditions are not met.

All reasonable and necessary expenses required of ALTEC Industries to execute transportation of the trade-in will be invoiced to the customer for payment if these conditions are not met to maintain DOT standards.

Customer may exercise the option to rescind this agreement in writing within sixty (60) days after receipt of purchase order. After that time ALTEC Industries will expect receipt of trade-in vehicle upon delivery of new equipment as part of the terms of the purchase order unless other arrangements have been made.

- 14 This quotation is valid until #EXPIRE_DATE#. After this date, please contact Altec Industries, Inc. for a possible extension.
- 15 After the initial warranty period, Altec Industries, Inc. offers mobile service units, in-shop service and same day parts shipments on most parts from service locations nationwide at an additional competitive labor and parts rate. Call 877-GO-ALTEC for all of your Parts and Service needs.
- 16 FINANCING AVAILABLE: Please contact Altec Capital at (888) 408-8148 or email finance@altec.com for more information.
- 17 Please direct all questions to Tim Luker at