

CITY OF SMYRNA
PURCHASING DEPARTMENT
2800 KING STREET
SMYRNA, GEORGIA 30080
678-631-5406

TO: Chief Keith Zgonc
Deputy Chief Robert Harvey

FROM: Kelly Brown, Purchasing Manager

DATE: September 20, 2022

SUBJECT: **Recommendation – FY2023 Purchase of Police Department Vehicles**

The Police Department budgeted to purchase four (4) Administrative Ford Explorers. Purchasing advertised Request for Quotes due Friday, July 1, 2022, with no response. Ford has cut off ordering of 2022 vehicles and we searched multiple local dealers for vehicles meeting our specifications. Hardy Family Ford in Dallas, Georgia has vehicles on order that we are able to hold and purchase. The vehicles will be outfitted with equipment from ProLogic ITS. Delivery of the vehicles will be sometime in the fall. The total cost per vehicle is **\$39,710.20**.

Vendor	Description	Total
Hardy Family Ford, Inc. 1255 Charles Hardy Pkwy. Dallas, GA 30157	Four (4) 2022 Ford Explorer 4dr 4x4 XLT - \$36,300.00 each	\$145,200.00
ProLogic ITS	Emergency Lights & Equipment - \$3,410.20 each	\$ 13,640.80

TOTAL COST FOR FOUR (4) VEHICLES: \$158,840.80

The Police Department budgeted to purchase seven (7) 2023 Ford Police Interceptor Utility Pursuit Vehicles. Purchasing advertised Request for Quotes due Thursday, August 18, 2022, with one response from Hardy Family Ford in Dallas, Georgia. The vehicles will be outfitted with equipment from ProLogic ITS (lower quote than Diversified Electronics), Dell Technologies (State of Georgia contract), Insight Public Sector (Omnia Partners cooperative) and Graphix Shoppe. Delivery is expected after January 2023. The total cost per vehicle is **\$61,760.39**.

The FY2023 budget amount is \$532,000.00. The recommendation is to purchase all seven vehicles and outfit three of them. Additional vehicles will be outfitted as funds are available.

Vendor	Description	Total
Hardy Family Ford, Inc. 1255 Charles Hardy Pkwy. Dallas, GA 30157	Seven (7) 2023 Ford Police Utility Pursuit Vehicles - \$47,224.00 each	\$330,568.00
ProLogic ITS	Three (3) Emergency Lights & Equipment - \$13,394.47 each	\$40,183.41
Dell Technologies	Three (3) Docking Station - \$547.81 each	\$ 1,643.43
Insight Public Sector	Three (3) Brother PocketJet Printer - \$299.11 each	\$ 897.33
Graphix Shoppe	Three (3) Reflective graphics kit - \$295.00 each	\$ 885.00

TOTAL COST FOR SEVEN (7) VEHICLES: \$374,177.17

TOTAL COST FOR ALL VEHICLES: \$533,017.97

Please prepare any necessary paperwork to present to Mayor and Council for approval. Please prepare Purchase Requisition for all vendors once awarded.