

CITY OF SMYRNA
PURCHASING DEPARTMENT
2800 KING STREET
SMYRNA, GEORGIA 30080
678-631-5406

TO: Mary Moore, Library Director
FROM: Kelly Brown, Purchasing Manager
DATE: April 24, 2018
SUBJECT: Recommendation - RFP 18-014 RFID Conversion Project

The City of Smyrna requested proposals for RFID products, hardware and software to be used at the Smyrna Library. Six (6) vendors requested the RFP documents and we received one (1) response. We are recommending the award to Envisionware based on their proposal, options, pricing and justification below:

- The Library purchased and installed three OneStop self-check units from Envisionware last fiscal year. By selecting them for the RFID conversion process, we can anticipate a smoother transition. Software compatibility should not be a problem, and additional vendors beyond Envisionware and TLC will not be needed to troubleshoot installation issues.
- The Library has a five-year relationship with Envisionware. We have been using their public computer reservation and printing management software, and we have a good working relationship. They have been responsive to our issues.
- By tagging the collection with RFID technology, we will be able to fully utilize the capabilities of the OneStop units, improving efficiency in the check-in and check-out processes.
- The RFID conversion will enhance the Library's ability to more accurately manage inventory through regular item scanning, effective gate control, and access to reports.
- Envisionware is a Georgia company.

Proposer	Total Amount	Exceptions
Envisionware, Inc.	\$46,702.23	None

It is the recommendation of the Library and Purchasing that this Request for Proposal be awarded to Envisionware, Inc.

Please prepare any necessary paperwork to present to Mayor and Council for approval. Please prepare a Purchase Requisition following award.