

CITY OF SMYRNA  
PURCHASING DEPARTMENT  
2800 KING STREET  
SMYRNA, GEORGIA 30080  
678-631-5406

TO: Frank Martin, Director - Public Works  
Richard Garland, Director – Parks & Recreation

FROM: Kelly Brown, Purchasing Manager

DATE: February 6, 2020

SUBJECT: Recommendation - RFP 20-017 Landscape Maintenance

Request for Proposals for the Landscape Maintenance contract was advertised on December 5, 2019. Twenty-seven (27) firms requested the RFP and five (5) firms submitted a proposal. The proposals were scored on the following criteria: Resume/Company Profile/Experience, References, Financial Stability, Work Plan/Contractor Equipment/Safety and Price. The proposals were scored by staff from Public Works, Parks & Recreation and Purchasing. The annual cost and scoring is shown below:

FIRM	ANNUAL COST	SCORE
<b>Ashford Gardeners</b>	<b>\$650,233.92</b>	<b>4.32</b>
Ed Castro Landscape	\$599,592.00	4.22
Russell Landscape	\$980,376.00	3.78
Georgia Green Landscaping	\$680,074.00	3.74
Cumberland Landscape	\$838,617.56	2.62

It is the recommendation of the Purchasing Department that the City award the Landscape Maintenance annual contract work for RFP 20-017 to the lowest responsible and responsive bidder, Ashford Gardeners, Inc.

Please prepare any necessary paperwork to present to Mayor and Council for approval.

City of Smyrna  
RFP 20-017 Landscape Maintenance

Please score 1-5 (5=highest score)

	Ed Castro Landscape	Ashford Gardeners	Georgia Green	Cumberland Landscape	Russell Landscape
<b>Criteria:</b>					
Resume / Company Profile/ Experience	4.00	4.80	3.60	3.20	4.20
References	4.40	4.60	4.20	3.00	4.20
Financial Stability info	4.20	3.80	3.80	2.40	4.40
Work Plan / Contractor Equipment / Safety Info / Business License	3.90	4.40	4.10	2.50	4.50
Price	4.60	4.00	3.00	2.00	1.60
<b>TOTAL</b>	<b>21.10</b>	<b>21.60</b>	<b>18.70</b>	<b>13.10</b>	<b>18.90</b>
Score	4.22	4.32	3.74	2.62	3.78
Rank	2	1	4	5	3