

CITY OF SMYRNA  
PURCHASING DEPARTMENT  
2800 KING STREET  
SMYRNA, GEORGIA 30080  
678-631-5406

TO: Chief Keith Zgonc  
Deputy Chief Robert Harvey

FROM: Kelly Brown, Purchasing Manager

DATE: September 14, 2021

SUBJECT: **Recommendation – Required Public Safety Subscriber Radio Upgrade**

City of Smyrna will be upgrading the Public Safety radios required for contract compliance with Cobb County. Motorola is the sole source vendor, and the upgrade will be funded by SPLOST.

Pricing for the equipment, service, and installation for years 1 – 3 is shown below:

<i>Vendor</i>	<i>Description</i>	<i>Cost</i>
Motorola Inc.	Public Safety Subscriber Radio Upgrade - \$2,747,982.00 Includes State Contract #9999-SPD-120180606-001 / NASPO contract discount of <b><span style="color:red">(-\$741,955.00)</span></b> and COVID 19 Economic Recovery Trade-In Discount of <b><span style="color:red">(-\$494,636.00)</span></b>	\$1,511,391.00
	FY2022 Payment # 1 - \$503,797.00	
	FY2023 Payment # 2 - \$503,797.00	
	FY2024 Payment # 3 - \$503,797.00	
	<u>Installation Services</u> 123 Mobile Radios 15 RF Control Station radios 3 Desk Top Console radios	\$22,091.00
	<b>TOTAL DUE FOR FY2022</b>	<b>\$525,888.00</b>

It is the recommendation of Purchasing and Police that this project be awarded to Motorola Inc. Please prepare any necessary paperwork to present to Mayor and Council for approval.