

City of Smyrna
RFP 18-021 Audit Services

<u>Criteria</u>	<u>Score</u>	Baird Audit Group	Bates, Carter & Co.	Mauldin & Jenkins	Nichols, Cauley & Assoc.
Mandatory Elements	25	23.33	29.00	25.00	24.33
Technical Qualifications	50	33.33	40.00	46.67	46.00
TOTAL		56.67	69.00	71.67	70.33
Price	25	25	23	22	24
TOTAL with Price		81.67	92.00	93.67	94.33

Mandatory Elements (Maximum Points – 25)

- a. The audit firm is independent and licensed to practice in Georgia
- b. The firm has no conflict of interest with regard to any other work performed by the firm for the City of Smyrna
- c. The firm adheres to the instructions in this request for proposal on preparing and submitting the proposal
- d. The firm submits a copy of its last external quality control review report and the firm has a record of quality audit work

Technical Qualifications: (Maximum Points - 50)

a. Expertise and Experience

- (1) The firm's past experience and performance on comparable government engagements
- (2) The quality of the firm's professional personnel to be assigned to the engagement and the quality of the firm's management support personnel to be available for technical consultation

LIST ADDITIONAL CATEGORIES RELEVANT TO THE ENGAGEMENT (E.G., COMPUTER EXPERTISE, EXPERIENCE WITH SIMILAR FEDERAL OR STATE FINANCIAL ASSISTANCE PROGRAMS, EXPERIENCE ASSISTING NEW OR START-UP ORGANIZATIONS)

b. Audit Approach

- (1) Adequacy of proposed staffing plan for various segments of the engagement
- (2) Adequacy of sampling techniques
- (3) Adequacy of analytical procedures

Price: (Maximum Points - 25)

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	Baird Audit Group	Bates, Carter & Co.	Mauldin & Jenkins	Nichols, Cauley & Assoc.
2018	\$26,750.00	\$25,946.00	\$27,000.00	\$28,000.00
2019	\$26,750.00	\$26,696.00	\$27,000.00	\$28,000.00
2020	\$26,750.00	\$27,468.00	\$28,000.00	\$28,000.00
2021	\$26,750.00	\$28,264.00	\$29,000.00	\$29,000.00
2022	\$26,750.00	\$29,084.00	\$30,000.00	\$29,000.00
	\$133,750.00	\$137,458.00	\$141,000.00	\$142,000.00

Billing Rates:

Partner	\$125.00	\$200.00	\$240.00	\$300.00
Manager	\$100.00	\$125.00	\$160.00	\$200.00
Staff	\$75.00	\$100.00	\$140.00	\$145.00
Other:	\$75.00		\$115.00	\$115.00

Single Audit Cost	\$2,000.00	\$3,500.00	\$2,500.00 - \$3,500.00	\$1,200.00 - \$1,800.00
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2018 with Single Audit	\$28,750.00	\$29,446.00	\$29,500.00 \$30,500.00	\$29,200.00 \$29,800.00
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Min SA
Max SA