



## GA Statewide Contract ES-RFR-40199-409 Pursuit Utility Vehicle (Explorer) All Wheel Drive

3.7L V6, CLOTH FRONT/VINYL REAR, POWER WINDOWS/LOCKS/MIRRORS/DRV SEAT, PURSUIT RATED TIRES  
 WADE FORD, Inc. Government Sales 3860 South Cobb Dr Smyrna, GA 30080  
 Roger Moore PHONE (678) 460-3881 FAX (770) 433-2412 email: rogermoore@wade.com

Code	Vehicle Options	Total	Code	Added Equipment	Total
	99T 3.5L V6 EcoBoost Engine	3,227.00			
	86L Automatic Headlights	112.00		66A Head Light Solution	834.00
1	86P Headlight Housing	120.00		66B Tail Light Solution	416.00
1	86T Taillight Housing	59.00		66C Rear Lighting Solution	446.00
	51PW SpotLight Prep (1,2)	136.00		67G Cargo Wiring Upfit Pkg	1,314.00
	51YZ Regular Spot Light (1,2)	210.00		67H Ready for Road Pkg	3,344.00
1	51TV LED Spot Light (1,2) Whelen	411.00	1	67U Ultimate Wiring Pkg	540.00
	43D Dark Car (Courtesy light inop)	19.00		60A Pre Wire Grille	49.00
	47A Engine Idle Feature	255.00		47C Front Wire Connector Kit	102.00
1	17T Red Cargo Dome Lamp	49.00		21P Rear Wire Connector Kit	127.00
	65U Interior Upgrade	382.00		63L Marker Lights	563.00
	16C Carpet w/ Mats	122.00		63B Side Marker Lights	285.00
	88F 2nd Row Cloth Seats	59.00		21L Front Aux Warn Lights	540.00
	87P Power Passenger Seat	310.00		21W Front Pocket Warn Lights	626.00
1	17A Dual AC w/ Front Controls	597.00		96W Windshield Warning Lights	1,092.00
	64E Painted Aluminum Wheels	465.00		96T Rear Spoiler Warning Lights	1,371.00
	65L Full Wheel Covers	59.00		18X 100 Watt Siren Speaker	294.00
1	53M SYNC Hands Free System	288.00		52B Enhanced TPU Cooler	2,865.00
1	61RS Steering Wheel Switches	153.00	1	16D Badge Delete	0.00
1	59* Keyed Alike (Need code)	49.00		91A Two Tone Vinyl (roof doors)	821.00
1	55F Keyless Remote (4 total)	332.00			0.00
	593 Perimeter Alarm (req 55F)	117.00		94D Telematics 1 year	1,077.00
	87R Camera Monitor in Mirror	0.00		94E Telematics 3 year	2,291.00
	19L Lockable Gas Cap	20.00		94F Telematics 5 year	3,442.00
1	76R Reverse Sensing	269.00			0.00
1	60R Noise Suppression Bonds	98.00		CB1 Standard Cop Box Installed	1,995.00
	549 Heated Mirrors	59.00	1		0.00
	55B BLIS (Blind Spot Alert)	533.00	1	Diversified Electronics	7,369.74
	63V Cargo Storage Vault	239.00	1	Grafix	240.00
	942 Daytime Running Lights	43.00		Insight	6,375.00
	43L Silent Mode (req 942)	19.00			0.00
	68Z Roof Rack	152.00			0.00
	68G Rear Door Handle/Lock inop	34.00			0.00
	52P Hidden Lock Plunger	157.00			0.00
1	18W Rear Window Inop	25.00		PRO 20 GGE STAG Propane Fuel System. Installed Complete	9,990.00
	90DE Ballistic Doors Lvl 3 (1,2)	1,553.00			0.00
	90FG Ballistic Doors Lvl 4 (1,2)	2,365.00		CNG 8.2 GGE STAG CNG Fuel System. Installed complete	9,990.00
	41H Engine Block Heater	88.00			0.00
				<b>DELIVERY</b>	<b>0.00</b>

PAINT COLORS			
	YZ Oxford White	Vermillion Red	E4
1	G1 Black	Light Blue Metallic	LN
	BU Medium Brown Metallic	Blue Metallic	FT
	E3 Arizona Beige Clearcoat	Silver Gray Metallic	TN
	HG Smokestone Metallic	Sterling Gray Metallic	UJ
	J1 Kodiak Brown Metallic	Ingot Silver Metallic	UX
	JL Dark Toreador Red Metallic	Medium Titanium Metallic	YG
	KR Norseia Blue Metallic	Fire Engine Red (VSO)	4650
	LK Dark Blue	Dark Forest Green (VSO)	7606
	LM Royal Blue	Emerald Green (VSO)	7862

VSO Special Paint add 950.00

rev 08 Feb 2018

Base Vehicle	\$26,373.00
Total Chassis Options	\$2,450.00
Total Body Options	\$14,854.74
VSO Paint	0.00
Delivery Zone	\$0.00
<b>Total</b>	<b>\$43,677.74</b>
	x7 305,744.18
Agency Contact	Gene Crawford
Phone	
Agency	Smyrna PD
Address	



## GA Statewide Contract ES-RFR-40199-409 Pursuit Utility Vehicle (Explorer) All Wheel Drive

3.7L V6, Cloth Front/Vinyl Rear, Power Windows/Locks/Mirrors/Drv Seat, Pursuit Rated Tires  
WADE FORD, Inc. Government Sales 3860 South Cobb Dr Smyrna, GA 30080

Roger Moore Phone (678) 460-3881 Fax (770) 433-2412 email: rogermoore@wade.com

As of July 30, 2018 order cutoff for the 2019 model year is September 21, 2018. SUBJECT TO CHANGE

Code	Vehicle Options	Total	Code	Added Equipment	Total
	99T 3.5L V6 EcoBoost Engine	3,227.00		66A Head Light Solution	834.00
	86L Automatic Headlights	112.00		66B Tail Light Solution	416.00
1	86P Headlight Housing	120.00		66C Rear Lighting Solution	446.00
1	86T Taillight Housing	59.00		67G Cargo Wiring Upfit Pkg	1,314.00
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	51YZ Regular Spot Light (1,2)	210.00		67U Ultimate Wiring Pkg	540.00
	51RS LED Spot Light (1,2) Unity	411.00	1	60A Pre Wire Grille	49.00
	43D Dark Car (Courtesy light inop)	19.00		47C Front Wire Connector Kit	102.00
	47A Engine Idle Feature	255.00		21P Rear Wire Connector Kit	127.00
	17T Red Cargo Dome Lamp	49.00		63L Rear Quarter Marker Lights	563.00
1	65U Interior Upgrade	382.00		63B Side Marker Mirror Lights	285.00
1	16C Carpet w/ Mats	122.00		21L Front Aux Warn Lights	540.00
1	88F 2nd Row Cloth Seats	59.00		21W Front Pocket Warn Lights	626.00
	87P Power Passenger Seat	310.00		96W Windshield Warning Lights	1,092.00
1	17A Dual AC w/ Front Controls	597.00		96T Rear Spoiler Warning Lights	1,371.00
	64E Painted Aluminum Wheels	465.00		18X 100 Watt Siren Speaker	294.00
1	65L Full Wheel Covers	59.00		52B Enhanced TPU Cooler	2,865.00
1	53M SYNC Hands Free System	288.00		16D Badge Delete	0.00
1	61RS Steering Wheel Switches	153.00		91A Two Tone Vinyl (roof doors)	821.00
	59* Keyed Alike (Need code)	49.00			0.00
1	55F Keyless Remote (4 total)	332.00		CB1 Standard Cop Box Installed	1,995.00
	593 Perimeter Alarm (req 55F)	117.00		SB1 Standard Scale Box Installed	2,395.00
	87R Camera Monitor in Mirror	0.00		other models available	0.00
	19L Lockable Gas Cap	20.00			0.00
1	76R Reverse Sensing	269.00	1	Diversified quote provided	1,522.33
1	60R Noise Suppression Bonds	98.00		by Smyrna PD	0.00
	549 Heated Mirrors	59.00			0.00
	55B BLIS (Blind Spot Alert)	533.00			0.00
	63V Cargo Storage Vault	239.00		2TD 2-tone Paint 4 Doors Only	1,000.00
	942 Daytime Running Lights	43.00		2TB 2-tone Paint Doors & Roof	1,300.00
	43L Silent Mode (req 942)	19.00			0.00
	68Z Roof Rack	152.00		GSP Mercedes Grey 2-tone	1,400.00
	68G Rear Door Handle/Lock Inop	34.00			0.00
	52P Hidden Lock Plunger	157.00		PRO 20 GGE STAG Propane Fuel System. Installed Complete	9,990.00
	18W Rear Window Inop	25.00			0.00
	90DE Ballistic Doors Lvl 3 (1,2)	1,553.00		CNG 8.2 GGE STAG CNG Fuel System. Installed complete	9,990.00
	90FG Ballistic Doors Lvl 4 (1,2)	2,365.00			0.00
	41H Engine Block Heater	88.00			0.00
				<b>DELIVERY</b>	<b>0.00</b>

PAINT COLORS				
YZ	Oxford White	Vermillion Red	E4	
UM	Black	Light Blue Metallic	LN	
BU	Medium Brown Metallic	Blue Metallic	FT	
E3	Arizona Beige Clearcoat	Silver Gray Metallic	TN	
HG	Smokestone Metallic	Sterling Gray Metallic	UJ	
J1	Kodiak Brown Metallic	Ingot Silver Metallic	UX	
JL	Dark Toreador Red Metallic	Medium Titanium Metallic	YG	1
KR	Norsea Blue Metallic	Fire Engine Red (VSO)	4650	
LK	Dark Blue	Dark Forest Green (VSO)	7606	
LM	Royal Blue	Emerald Green (VSO)	7862	

VSO Special Paint add 950.00

rev 23 July 2018

Base Vehicle	<b>\$26,373.00</b>
Total Chassis Options	<b>\$2,538.00</b>
Total Body Options	<b>\$1,571.33</b>
VSO Paint	<b>0.00</b>
Delivery Zone	<b>\$0.00</b>
<b>Total</b>	<b>\$30,482.33</b>

Agency Contact	Gene Crawford
Phone	
Agency Address	City of Smyrna PD





PROPOSAL # 180717-0814

Scott Seed  
1290 Field Parkway  
Marietta, GA 30066  
770-427-8181  
Fax 770-427-3030

**CUSTOMER** Wade Ford / Smyrna Pd  
**PROJECT** 7 patrol SUV's  
**Contact** Gene Crawford  
**Email** [gcrawford@smyrmaga.gov](mailto:gcrawford@smyrmaga.gov)  
**Phone** 678-631-5126  
**Date** July 17, 2018

**EQUIPMENT / INSTALLATION PROPOSAL**

Prepared By **Scott Seed**

ITEM	QTY	PART NUMBER	DESCRIPTION	PRICE	TOTAL
1	7	WHE-SL8BBB	Whelen Liberty REFURBISHED 48" light bar all blue LEDs with take down and alley lights	\$ 882.35	\$ 6,176.45
2	28	WHE-VTX609B	Whelen vertex hideaway LEDs blue (head lights and reverse lights)	\$ 65.88	\$ 1,844.64
3	14	WHE-MCRNSB	Whelen Micron LEDs blue (for each side of license plate)	\$ 110.12	\$ 1,541.68
4	7	WHE-MCRNB2	Whelen Micron license plate bracket	\$ 22.94	\$ 160.58
5	7	WHE-RP34	Whelen Outer Edge rear pillar lights for 2018 Interceptor SUV all blue LEDs	\$ 748.24	\$ 5,237.68
6	7	SET-10XL	Setina prisoner partition for Ford Intreceptor SUV	\$ 674.12	\$ 4,718.84
7	7	PRG-WB47NPJINT13	ProGard steel window bars for Ford Intreceptor SUV	\$ 198.47	\$ 1,389.29
8	7	SET-12VS-E-INTSUV	Setina steel cargo barrier	\$ 352.94	\$ 2,470.58
9	7	WHE-295SLSA6	Whelen light and siren control w/ park kill	\$ 351.76	\$ 2,462.32
10	14	WHE-SA315P	Whelen siren speaker incl. universal bracket	\$ 165.93	\$ 2,323.02
11	7	7170-0166-02	Gamber Johnson console for Ford Interceptor SUV Incl. 7160-0430 cup holder and printer armrest mount	\$ 517.03	\$ 3,619.21
12	7	7160-0220	Gamber Johnson motion attachment for computer	\$ 209.17	\$ 1,464.19
13	7	36-2055	Westin push bar for 2018 Interceptor SUV	\$ 276.47	\$ 1,935.29
14	7	36-2055PB	Westin Pit Bar 2018 Interceptor SUV	\$ 288.24	\$ 2,017.68
15	7	36-2055W	Westin wing kit 2018 Interceptor SUV	\$ 115.29	\$ 807.03
16	7	36-6005C2CH	Westin 2 light channel for Code 3 Chase lights	\$ 29.41	\$ 205.87
17	14	CD3766BW	Code 3 Chase lights blue/ white	\$ 80.76	\$ 1,130.64
18	7	BSK-ELS-275	big Sky gun rack for AR15 with handcuff key over ride	\$ 287.95	\$ 2,015.65
19	7		misc installation supplies	\$ 70.00	\$ 490.00
20	14	XT402BB	Code 3 XT4 series LED (for rear side windows)	\$ 132.37	\$ 1,853.18
21	<b>Gamber Johnson console face plates</b>				
22	7	7140-0307	face plate for Whelen 295SLSA6 3.38"		
23	7	7140-1034	face plate for Motorola APX control head 2"		
24	7	3130-0152	1/2" blank		
25	7	3130-0154	2" blank		
26	7	3130-0155	3" blank		
27	7	3130-0156	4" blank		
28					

TAXABLE

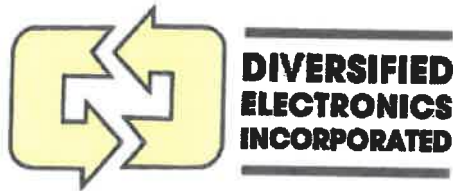
**SUBTOTAL** \$ 43,863.82  
**TAX**  
**SHIPPING** \$ 750.00  
**TOTAL PARTS** \$ 44,613.82

**LABOR**

DESCRIPTION	TOTAL
Install emergency equipment (radio, camera and printers will be provided by Smyrna Pd) \$815 each	\$ 5,705.00
application of decals \$180 each	\$ 1,260.00
<b>NOTE: connect park kill option on siren control to turn siren off when car is put in park.</b>	
<b>LABOR TOTAL</b>	<b>\$ 6,965.00</b>
<b>JOB TOTAL</b>	<b>\$ 51,578.82</b>

**NOTE:** Unless otherwise stated, prices are effective for

90 days, thru **October 15, 2018**  
DEI Proposal Form



PROPOSAL # **180727-1503**

**Scott Seed**  
 1290 Field Parkway  
 Marietta, GA 30066  
 770-427-8181  
 Fax 770-427-3030

**CUSTOMER** Smyrna Police Department  
**PROJECT** Admin Ford Explorer  
**Contact** Gene Crawford  
**Email** [gcrawford@smymaga.gov](mailto:gcrawford@smymaga.gov)  
**Phone** 678-631-5126  
**Date** July 27, 2018

**EQUIPMENT / INSTALLATION PROPOSAL**

Prepared By **Scott Seed**

ITEM	QTY	PART NUMBER	DESCRIPTION	PRICE	TOTAL
1	4	WHE-SMLLBB	Whelen Slim Miser LED blue (2 rear window, 2 front windshield)	\$ 112.24	\$ 448.96
2	4	WHE-VTX609B	Whelen Vertex hideaway LEDs blue (head lights and reverse lights)	\$ 65.88	\$ 263.52
3	1	31.2515.4040	Sho Me light and siren control	\$ 278.92	\$ 278.92
4	1	WHE-SA315P	Whelen siren speaker w/ SAK1 bracket	\$ 165.93	\$ 165.93
5	1		misc. installation supplies	\$ 25.00	\$ 25.00
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TAXABLE

**SUBTOTAL** \$1,182.33  
**TAX**  
**SHIPPING**  
**TOTAL PARTS** \$1,182.33

**LABOR**

DESCRIPTION	TOTAL
Install emergency lights radio and siren into Ford Interceptor SUV	\$ 340.00

**NOTE:** Unless otherwise stated, prices are effective for 90 days, thru #VALUE!

**LABOR TOTAL** \$ 340.00  
**JOB TOTAL** \$ 1,522.33



3240 Mike Collins Drive  
 Eagan, MN 55121  
 888-683-9665 Toll free  
 651-683-9740 Fax

# Quotation

Date	Estimate #
7/16/2018	13182

<b>Bill To</b>
City of Smyrna Accounts Payable 2800 King Street Smyrna, GA 30080

<b>Ship To</b>
City of Smyrna Attn: Gene Crawford 2646 Atlanta Road Smyrna, GA 30080

Terms	Est. Delivery from art approval	Rep	Project Name
Net 30	1-2 weeks	Dani	Vehicle Graphics

Qty	Description	Price	Total
7	ULT-2114 Reflective Graphic Kits (MODIFIED W/O STRIPES) for 2019 BLACK Ford PI SUV Explorers (No #'s), No Badge. *SMYRNA lettering to be BLACK for white doors.	230.00	1,610.00
	Estimated Shipping/Handling	60.00	60.00

This estimate is based on plans and specifications provided at the time the estimate was given. Changes requested by the customer may cause a change in the quoted price. Freight will be added to the invoice unless other arrangements are made. This quote is valid for 30 days.

Authorization Signature and Date

X \_\_\_\_\_

<b>Subtotal</b>	<b>\$1,670.00</b>
<b>Sales Tax (0.00)</b>	<b>\$0.00</b>
<b>Total</b>	<b>\$1,670.00</b>



INSIGHT PUBLIC SECTOR SLED  
 6820 S HARL AVE  
 TEMPE AZ 85283-4318  
 Tel: 800-467-4448

**SOLD-TO PARTY** 10344437

CITY OF SMYRNA  
 3180 ATLANTA RD SE  
 SMYRNA GA 30080-8256

**SHIP-TO PARTY**

CITY OF SMYRNA  
 SGT RICKY LEE  
 2646 ATLANTA RD SE  
 SMYRNA GA 30080-2118

Quotation	
Quotation Number :	220259323
Document Date :	10-JUL-2018
PO Number :	
PO Release :	
Sales Rep :	Kelly Riedel
Email :	KELLY.RIEDEL@INSIGHT.COM
Telephone :	4803333472

We deliver according to the following terms:

Payment Terms : Credit Card  
 Ship Via : Insight Assigned Carrier/Ground  
 Terms of Delivery : FOB DESTINATION  
 Currency : USD

Material	Material Description	Quantity	Unit Price	Extended Price
<a href="#">PJ722</a>	Brother PocketJet PJ-722 - printer - monochrome - direct thermal OPEN MARKET	7	258.83	1,811.81
<a href="#">LB3602</a>	Brother USB cable - 6 ft OPEN MARKET	7	7.20	50.40
<a href="#">LB3692</a>	Brother car power adapter OPEN MARKET	7	15.99	111.93
<a href="#">ARB-KIT-HD</a>	ARBITRATOR MK3 HD CAMERA 256 GB SSD WIRELESS 1 INTEGRATED OPTION OPEN MARKET	7	4,686.14	32,802.98
<a href="#">ARB-WV-VC31-C</a>	BACK SEAT CAMERA INCLUDES PERPCABLE OPEN MARKET	7	404.98	2,834.86
<a href="#">ARB-APWWMS22-RP-W</a>	MAGNETIC MOUNT DOUBLE-WIFI ANTENNAS - 18FT OPEN MARKET	7	125.99	881.93
<a href="#">TGS-3DP</a>	G-FORCE SENSOR / ARBITRATOR VEHICLE OPEN MARKET	7	225.94	1,581.58
<a href="#">ARB-M90</a>	900 MHZ WIRELESS MICROPHONE FULL KIT OPEN MARKET	7	522.91	3,660.37
<a href="#">ARB-SOFICVOPBUN1</a>	IN-CAR VIDEO UEMS1 ON PREM STORAGE BUNDLE PER DEVICE YEAR 1 (INCLUDES DEVICE L OPEN MARKET	7	74.81	523.67

Product Subtotal	43,735.86
Services Subtotal	523.67
Freight	331.44
TAX	0.00
<b>Total</b>	<b>44,590.97</b>