

CITY OF SMYRNA
PURCHASING DEPARTMENT
2800 KING STREET
SMYRNA, GEORGIA 30080
678-631-5337

TO: Capt. Joe Bennett
Chad Almond

FROM: Penny Murphy, Purchasing Manager

DATE: October 2, 2014

SUBJECT: Recommendation - RFP 15-011 E911 Next Generation VoIP Phone System

Five bids were received and opened on September 24th at 2 p.m. Taking into consideration the compatibility with Cobb County and City of Atlanta systems and the VIPER system offered by AT&T is one of three preferred I-3 Next Gen Platforms for E911 centers, it is recommended we award to the lowest most responsible and responsive bidder, AT&T - Public Safety. Amounts are shown below.

<u>BIDDER</u>	<u>TOTAL AMOUNT</u>	<u>EXCEPTIONS</u>
	Total Pricing: Option I: 5 installed touch screen monitors additional	
AT&T	\$176,462.00 I: \$9,924.00	Some contractual language. Monthly maintenance fees after year one
Emergency Call Works, Inc.	\$164,165.14 I: No Bid	Self maintenance required; does not provide maintenance post OEM. No Option I price
Frequentis USA, Inc.	\$187,343.00 I: \$4,560.00	None Maintenance fees after year one
Williams Communications	\$208,543.00 I: \$1,971.25	None Maintenance fees after year one
Diversified Electronics, Inc. (Motorola products)	\$239,788.97 I. \$7,563.30	Bid incomplete; left out part of pricing.

It is the recommendation of the Purchasing Department this bid be awarded to lowest responsible and responsive bidder, AT&T- Public Safety.

Please prepare any necessary paperwork to present to Mayor and Council for approval. We will then prepare a Purchase Requisition/Purchase Order and, with City Attorney assistance, complete contract work for these services.