

CITY OF SMYRNA
PURCHASING DEPARTMENT
2800 KING STREET
SMYRNA, GEORGIA 30080
678-631-5406

TO: Chief David Lee
Capt. Joe Bennett

FROM: Kelly Brown, Purchasing Buyer *KB*

DATE: September 22, 2016

SUBJECT: Recommendation – Purchase of Outfitted Police Department Vehicles Under Contracts

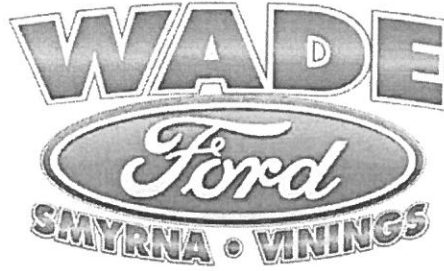
The Police Department budgeted to purchase six (6) vehicles, all 2017 Ford Explorer Pursuit Utility Vehicles. The vehicles will be purchased off the State Contract from Wade Ford while other needed equipment will come from Insight Public Sector and Diversified Electronics, all of which have state, county contract or cooperative contract pricing. Reflective graphic kits will be purchased from Grafix Shoppe which is a sole source vendor.

TOTAL COST FOR VEHICLES: \$239,021.84

- Includes \$205,370.16 for Wade Ford and Diversified Electronics for vehicles and equipment installation
- Includes \$32,221.68 for equipment from Insight
- Includes \$1,430.00 for reflective graphic kits

Please prepare any necessary paperwork to present to Mayor and Council for approval. We will then prepare a Purchase Requisition and complete contract work/purchase order for these services.

Government Sales
3860 South Cobb Drive
Smyrna, GA 30080



Invoice

DATE: September 14, 2016
INVOICE # GOV0914201601
FOR: Pursuit Vehicles

678-460-3881 phone
770-433-2412 fax

Bill To:

City of Smyrna

Smyrna, GA 30080

DESCRIPTION	UNIT	QUANTITY	UNIT COST	AMOUNT
2017 Ford Pursuit Utility vehicle	ea	6	28,789.00	172,734.00
Pricing per State of Georgia State Contract #ES-RFR-40199-409				- - - -
Emergency Equipmnet installed by Diversified Electronics quote #160729.1228	ea	6	5,439.36	32,636.16
				- - - - - - - - -
TOTAL			\$	205,370.16

Make all checks payable to **Wade Ford**
If you have any questions concerning this invoice, contact
Roger Moore, Government Sales
678-460-3881 phone
rmoore@wade.com

THANK YOU FOR YOUR BUSINESS!



GA Statewide Contract ES-RFR-40199-409

Pursuit Utility Vehicle (Explorer) All Wheel Drive

3.7L V6, CLOTH FRONT/VINYL REAR, POWER WINDOWS/LOCKS/MIRRORS/DRV SEAT, PURSUIT RATED TIRES

WADE FORD, Inc. Government Sales 3860 South Cobb Dr Smyrna, GA 30080

Roger Moore PHONE (678) 460-3881 FAX (770) 433-2412 email: rogermoore@wade.com

UNIFORM VEH'S

Code	Vehicle Options	Total	Code	Added Equipment	Total
99T	3.5L V6 EcoBoost Engine	3,270.00	0.00	66A Head Light Solution	810.00
86L	Automatic Headlights	109.00	0.00	66B Tail Light Solution	405.00
✓ 86P	Headlight Housing	120.00	0.00	66C Rear Lighting Solution	434.00
✓ 86T	Taillight Housing	59.00	0.00	67G Cargo Wiring Upfit Pkg	1,275.00
51P	Spotlight Prep (1,2)	133.00	0.00	67H Ready for Road Pkg	3,249.00
51Y	Regular Spot Light (1,2)	205.00	0.00	67U Ultimate Wiring Pkg	525.00
✓ 51T	LED Spot Light (1,2)	400.00	0.00	✓ 60A Pre Wire Grille	49.00
43D	Dark Car	20.00	0.00	47C Front Wire Connector Kit	99.00
✓ 17T	Red Cargo Dome Lamp	49.00	0.00	21P Rear Wire Connector Kit	124.00
65U	Interior Upgrade	372.00	0.00	63L Marker Lights	528.00
16C	Carpet w/ Mats	120.00	0.00	63B Side Marker Lights	277.00
88F	2nd Row Cloth Seats	59.00	0.00	21L Front Aux Warn Light	547.00
87P	Power Passenger Seat	310.00	0.00	21W Front Pocket Warn Light	609.00
17A	Dual AC/Heat	581.00	0.00	96W Windshield Warning Lights	1,061.00
✓ 64E	Painted Aluminum Wheels	453.00	0.00	18X 100 Watt Siren Speaker	286.00
65L	Full Wheel Covers	59.00	0.00	52B Enhanced TPU Cooler	2,784.00
✓ 53M	SYNC Hands Free System	282.00	0.00	PW1 Speaker, 2 Grill LED, 4 Rear LED, 4 Corner Strobes, req 86P/86T	1,353.00
✓ 61*	Steering Wheel Switches	148.00	0.00		0.00
✓ 59S	Keyless Remote	249.00	0.00	CB1 Standard Cop Box Installed	2,395.00
✓ 59*	Keyed Alike (NA w/59S)	49.00	0.00		0.00
87R	Camera Monitor in Mirror	0.00	0.00		0.00
19L	Lockable Gas Cap	20.00	0.00	Call for pricing on below Dealer installed options	
✓ 76R	Reverse Sensing	262.00	0.00		0.00
✓ 60R	Noise Suppression Bonds	95.00	0.00	Patrol Ready w/ graphics	0.00
549	Heated Mirrors	57.00	0.00	Slick Top Patrol	0.00
55B	BLIS (Blind Spot Alert)	519.00	0.00	Undercover / Detective	0.00
63V	Cargo Storage Vault	233.00	0.00	K-9 Support Package	0.00
942	Daytime Running Lights	43.00	0.00	K9/Transport Dual Purpose	0.00
68Z	Roof Rack	148.00	0.00	Command Center Package	0.00
68G	Rear Door Handle/Lock Inop	34.00	0.00		0.00
52P	Hidden Lock Plunger	153.00	0.00	PRO 12 GGE STAG Propane Fuel System, Installed Complete	9,990.00
✓ 18W	Rear Window Inop	24.00	0.00	CNG 8.2 GGE STAG CNG Fuel System, Installed complete	9,990.00
90D	Ballistic Doors Lvl 3 (1,2)	1,510.00	0.00		0.00
90F	Ballistic Doors Lvl 4 (1,2)	2,297.00	0.00		0.00
593	Perimeter Alarm	116.00	0.00		0.00
✓ 91*	Two Tone Vinyl	799.00	0.00		0.00
41H	Engine Block Heater	86.00	0.00		0.00
16D	Badge Delete	0.00	0.00	DELIVERY	0.00

PAINT COLORS				
YZ	Oxford White	Royal Blue	LM	
✓ G1	Black	Light Blue Metallic	LN	
4650	Fire Engine Red (VSO)	Ultra Blue Metallic	MM	
BU	Medium Brown Metallic	Blue Jeans Metallic	N1	
E3	Arizona Beige Clearcoat	Silver Gray Metallic	TN	
HG	Smokestone Metallic	Sterling Gray Metallic	UJ	
J1	Kodiak Brown Metallic	Ingot Silver Metallic	UX	
JL	Dark Toreador Red Metallic	Medium Titanium Metallic	YG	
KR	Norsea Blue Metallic	Dark Forest Green (VSO)	7606	
LK	Dark Blue	Emerald Green (VSO)	7862	

VSO Special Paint add 950.00

Base Vehicle	\$25,623.00
Total Chassis Options	\$0.00
Total Body Options	\$0.00
VSO Paint	0.00
Delivery Zone	\$0.00
Total	\$25,623.00

Agency Contact _____
 Phone _____
 Agency _____
 Address _____

rev 6.27.16



GA Statewide Contract ES-RFR-40199-409

Pursuit Utility Vehicle (Explorer) All Wheel Drive

3.7L V6, CLOTH FRONT/VINYL REAR, POWER WINDOWS/LOCKS/MIRRORS/DRV SEAT, PURSUIT RATED TIRES

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1 61*	Steering Wheel Switches	148.00	148.00		0.00
1 59S	Keyless Remote	249.00	249.00	CB1 Standard Cop Box Installed	2,395.00
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1 60R	Noise Suppression Bonds	95.00	95.00	Slick Top Patrol	0.00
549	Heated Mirrors	57.00	0.00	Undercover / Detective	0.00
55B	BLIS (Blind Spot Alert)	519.00	0.00	K-9 Support Package	0.00
63V	Cargo Storage Vault	233.00	0.00	K9/Transport Dual Purpose	0.00
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90F	Ballistic Doors Lvl 4 (1,2)	2,297.00	0.00	PRO 20 GGE STAG Propane Fuel	9,990.00
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41H	Engine Block Heater	86.00	0.00	System. Installed complete	0.00
16D	Badge Delete	0.00	0.00	DELIVERY	0.00

PAINT COLORS				
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1	G1	Black	Light Blue Metallic	LN
	4650	Fire Engine Red (VSO)	Ultra Blue Metallic	MM
	BU	Medium Brown Metallic	Blue Jeans Metallic	N1
	E3	Arizona Beige Clearcoat	Silver Gray Metallic	TN
	HG	Smokestone Metallic	Sterling Gray Metallic	UJ
	J1	Kodiak Brown Metallic	Ingot Silver Metallic	UX
	JL	Dark Toreador Red Metallic	Medium Titanium Metallic	YG
	KR	Norsea Blue Metallic	Dark Forest Green (VSO)	7606
	LK	Dark Blue	Emerald Green (VSO)	7862

VSO Special Paint add 950.00

Base Vehicle	\$25,623.00
Total Chassis Options	\$3,117.00
Total Body Options	\$5,488.36
VSO Paint	0.00
Delivery Zone	\$0.00
Total	\$34,228.36
x6	\$205,370.16
Agency Contact	Maj Black
Phone	
Agency	
Address	

rev 6.27.16

1290 Field Parkway Marietta, GA 30066 Phone 770-427-8181 FAX 770-427-3069

EQUIPMENT / INSTALLATION PROPOSAL

QUOTE
NUMBER

160729-1228

MOTOROLA
SOLUTIONS

Premier Service Partner

DIVERSIFIED
ELECTRONICS
INCORPORATED

CUSTOMER Smyrna Police Department

rblack@smyrnaga.gov

Contact Capt Black

Phone 678-631-5102

Date August 4, 2016

MATERIALS

Prepared By

Scott Seed

LINE ITEM	QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
1	6	WHE-SL05BB	Whelen Liberty REFURBISHED 48" light bar all blue LEDs with take down and alley lights	\$ 882.35	\$ 5,294.10
2	24	WHE-VTX609B	Whelen vertex hideaway LEDs blue	\$ 65.88	\$ 1,581.12
3	12	WHE-MCRNSB	Whelen Micron LEDs blue (for each side of license plate)	\$ 99.11	\$ 1,189.32
4	6	WHE-MCRNB2	Whelen Micron license plate bracket	\$ 22.94	\$ 137.64
5	6	WHE-RP34	Whelen Outer Edge rear pillar lights for 2016 Interceptor SUV all blue LEDs	\$ 748.24	\$ 4,489.44
6	6	SET-10XL	Setina prisoner partition for Ford Interceptor SUV	\$ 632.94	\$ 3,797.64
7	6	PRG-WB47NPUINT13	ProGard steel window bars for Ford Interceptor SUV	\$ 192.71	\$ 1,156.26
8	6	SET-12VS-E-INTSUV	Setina ABS steel cargo barrier	\$ 328.24	\$ 1,969.44
9	6	WHE-295SLSA6	Whelen light and siren control	\$ 351.76	\$ 2,110.56
10	6	WHE-SA315P	Whelen siren speaker	\$ 165.93	\$ 995.58
11	6	7160-0412	Gamber Johnson console for Ford Interceptor SUV	\$ 223.13	\$ 1,338.78
12	6	MCS-INTCUP	Gamber Johnson cup holder	\$ 35.00	\$ 210.00
13	6	7160-0430	Gamber Johnson armrest/printer mount	\$ 231.25	\$ 1,387.50
14	6	7160-0220	Gamber Johnson motion attachment for computer	\$ 198.13	\$ 1,188.78
15	6		misc installation supplies	\$ 75.00	\$ 450.00
16	6		shipping	\$ 150.00	\$ 900.00
17					
18					
19	6	7140-0385	face plate for Federal PA640		
20	6	7140-1034	face plate for Motorola APX control head		
21	6	3130-0152	1/2" blank		
22	6	3130-0154	2" blank		
23	6	3130-0155	3" blank		
24	6	3130-0156	4" blank		
25					
				SUB TOTAL	\$ 28,196.16
				TAX	
				TOTAL PARTS	\$ 28,196.16



LABOR

DESCRIPTION	PRICE
Install emergency equipment into 6- Ford Interceptor SUV's \$640 each	\$ 3,840.00
decal installation \$100 each	\$ 600.00
LABOR TOTAL	\$ 4,440.00
PARTS TOTAL	\$ 28,196.16
JOB TOTAL	\$ 32,636.16

NOTE: Unless otherwise stated, prices are effective for

90 days, thru

November 2, 2016



INSIGHT PUBLIC SECTOR SLED
6820 S HARL AVE
TEMPE AZ 85283-4318
Tel: 800-467-4448

Page 1 of 2

SOLD-TO PARTY 10344437

CITY OF SMYRNA
3180A ATLANTA RD SE
SMYRNA GA 30080-8256

SHIP-TO PARTY

CITY OF SMYRNA
3180A ATLANTA RD SE
SMYRNA GA 30080-8256

We deliver according to the following terms:

Payment Terms : Credit Card
Ship Via : Insight Assigned Carrier/Ground
Terms of Delivery : FOB DESTINATION
Currency : USD

In order for Insight to accept Purchase Orders against this contract and honor the prices on this quote, your agency must be registered with U.S. Communities. Our sales teams would be happy to assist you with your registration. Please contact them for assistance -- the registration process takes less than five minutes.

Quotation

Quotation Number : 218145760
Document Date : 10-AUG-2016
PO Number : (6) ARBITRATORS
PO Release :
Sales Rep : Melissa Sanchez
Email : MELISSA.SANCHEZ@INSIGHT.COM
Telephone : 678-794-3924
Sales Rep 2 : Katherine Scozzafave
Email : KATHERINE.SCOZZAFAVE@INSIGHT.COM
Telephone : 4804096827

Material	Material Description	Quantity	Unit Price	Extended Price
ARB-KIT-HD	ARBITRATOR MK3 HD CAMERA 256 GB SSD WIRELESS 1 INTEGRATED OPTION U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644)	6	4,258.86	25,553.16
ARB-M24	2.4 GHZ WIRELESS MICROPHONE U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644)	6	551.33	3,307.98
CF-SVCARB2AMA1Y	PANASONIC ARBITRATOR 360 SW MAINT AGREEMENT-1Y U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644)	6	285.83	1,714.98
TGS-3DP	G-FORCE SENSOR / ARBITRATOR VEHICLE U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644)	6	239.15	1,434.90
ARB-SSDREAD	MK3 SSD READER U.S. COMMUNITIES IT PRODUCTS & SERVICES(# 4400006644)	1	210.66	210.66

Product Subtotal	30,506.70
Services Subtotal	1,714.98
TAX	0.00
Total	32,221.68

PURCHASE ORDER REQUIREMENTS:

Quote Number:218145760

Purchase Order Number: _____

Authorized by/Title: _____ (please print)

Authorized Signature: _____ Date: _____

Thank you for considering Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Melissa Sanchez
678-794-3924
MELISSA.SANCHEZ@INSIGHT.COM

Katherine Scozzafave
4804096827
KATHERINE.SCOZZAFAVE@INSIGHT.COM
Fax 4807609161

U.S. Communities IT Products, Services and Solutions Contract No. 4400006644

Insight Public Sector (IPS) is proud to be a contract holder for the U.S. Communities Technology Products, Services, Solutions & Related Products and Services Contract.

This competitively solicited contract is available to participating agencies of the U.S. Communities Government Purchasing Alliance. U.S. Communities assists local and state government agencies, school districts (K-12), higher education, and nonprofits in reducing the cost of purchased goods by pooling the purchasing power of public agencies nationwide. This is an optional use program with no minimum volume requirements and no cost to agencies to participate.

Thanks for choosing Insight!

Insight Global Finance has a wide variety of flexible financing options and technology refresh solutions. Contact your Insight representative for an innovative approach to maximizing your technology and developing a strategy to manage your financial options.

This purchase is subject to Insight's online Terms of Sale unless you have a separate purchase agreement signed by both your company and Insight, in which case, that separate agreement will govern. Insight's online Terms of Sale can be found at: http://www.insight.com/en_US/help/terms-of-sale-products-ips.html



3240 Mike Collins Drive
Eagan, MN 55121
888-683-9665 Toll free
651-683-9740 Fax

Quotation

Date	Estimate #
9/21/2016	03751

Bill To
City of Smyrna Accounts Payable 2800 King Street Smyrna, GA 30080

Ship To
City of Smyrna Randy Black 2646 Atlanta Road Smyrna, GA 30080

Terms	Est. Delivery from art approval	Rep	Project Name
Net 30	1-2 weeks	Dani	Vehicle Graphics

Qty	Description	Price	Total
6	ULT-2114 Reflective Graphic Kits (MODIFIED W/O STRIPES) for 2017 BLACK & WHITE Ford PI SUV Explorers (No #'s), No Badge. *SMYRNA lettering to be BLACK for white doors.	230.00	1,380.00
	Estimated Shipping/Handling	50.00	50.00

This estimate is based on plans and specifications provided at the time the estimate was given. Changes requested by the customer may cause a change in the quoted price. Freight will be added to the invoice unless other arrangements are made. This quote is valid for 30 days.

Authorization Signature and Date

X _____

Subtotal	\$1,430.00
Sales Tax (0.00)	\$0.00
Total	\$1,430.00