



SALES PROPOSAL



KOMPAN, INC. * 930 Broadway, Tacoma, WA 98402 * Tel 1-888-579-8223 * Fax 1-888-579-8224 * www.kompan.com

KOMPAN is a proud supplier partner of



Date 03/29/17

Expiration Date

Proposal No. SP50309

Project Chuck Camp Park

Ship to State/Zip 30080

Customer Service Representative JilSca

Sales Representative Sonja Jackson

Payment Terms DEP50%&N30

Site Location: 540223

Chuck Camp Park
200 Village Green Circle
Smyrna, 30080
United States

Invoice-to: 540223

City of Smyrna Parks
Offices in the Community Cente
200 Village Green Circle
Smyrna, 30080
United States
Richard Garland

Ship-to:

City of Smyrna Parks
Offices in the Community Cente
200 Village Green Circle
Smyrna, 30080
United States

Qty.	Item No.	Description	Unit Price	Retail Price	Disc. %	Net Price
U.S. Communities Contract #110171						
2	GXY916000-3717	SUPERNOVA - NIGHT SKY BLUE	7,950.00	15,900.00	10.00	14,310.00
2	AGXY916000-3717	Installation GXY916000-3717 at PW	2,079.00	4,158.00	5.00	3,950.10
1	COR10420201	Small Four Mast Spacenet	80,800.00	80,800.00	10.00	72,720.00
1	ACOR10420201	Installation of COR10420201 at PW	31,077.00	31,077.00	5.00	29,523.15
1	COR20300016	NET TWISTER 1,1 M INGROUND	15,900.00	15,900.00	10.00	14,310.00
1	ACOR20300016	Installation COR2030001 at PW	6,115.00	6,115.00	5.00	5,809.25
		Swing: 3 Bays, 2 Belts, 2 Bskt				
2	SW990011-01	SWING SEAT STANDARD	80.00	160.00	10.00	144.00
2	SW990051-00	SWING SEAT BN Ø100	1,990.00	3,980.00	10.00	3,582.00
1	SW910201-0809	SWING MOD P COMPL 2XST	1,340.00	1,340.00	10.00	1,206.00
1	SW910301-0809	SWING MOD P COMPL 1XBN	1,440.00	1,440.00	10.00	1,296.00
1	SW910901-0809	SWING MOD P END/MID 1XBN	970.00	970.00	10.00	873.00
1	CUSTOMINSTALL	Installation of Swing Set at PW	2,065.00	2,065.00	5.00	1,961.75
Continued on page 2.....						149,685.25

Continued from page 1					149,685.25
3	KPL201-0601	BENCH (PINE)	520.00	1,560.00	100.00
3	AKPL201-0601	InstallationKPL201-0601	128.00	384.00	100.00
2	M21102-3417P	AGE APPROPRIATE SIGN	450.00	900.00	100.00
1	FRT-PA	Freight Middletown PA	2,483.00	2,483.00	2,483.00
1	OTHER SERVICES	US Communities Volume Discount	-2,168.82	-2,168.82	-2,168.82
Total					149,999.43

Comments:

This quote assumes direct delivery.

This quote is for equipment & install only. No site work or surfacing is included in this proposal.

Charges for permits are not included. An appropriate amount will be added if applicable.

Terms for credit will be established upon approval.

A deposit will be required before order can be processed.

Please provide us with a copy of your tax-exempt certificate if applicable.

Customer is to provide level dirt site, free of underground obstacles.

Customer is responsible for fall zones and resilient surfacing appropriate to the height of the equipment.

Customer is responsible for removal of any existing equipment / obstacles prior to installation.

Customer is responsible to do all site work prior to installation.

Please do not install any surfacing materials prior to the equipment dig and installation process.

The site should be as level as possible, and MUST have no more than a 1" (inch) in 10' (feet) slope

or change in elevation over the full length and width of the playground area.

Price assumes NO overhead (13'6" or lower) or underground (within 3'6" of surface) obstacles.

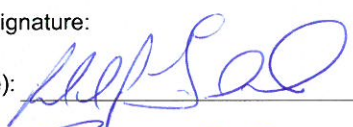
Additional charges will apply if hard rock/ledge is discovered at time of installation.

Please allow 8-10 weeks for product delivery upon order placement.

Summary:

	Retail Price	Discount	Net Price
Subtotal - KOMPAN Products	122,950.00	14,509.00	108,441.00
Subtotal - Other Products	0.00	0.00	0.00
Subtotal - Surfacing	0.00	0.00	0.00
Subtotal - Installation & Other Services	41,630.18	2,554.75	39,075.43
Subtotal - Freight	2,483.00	0.00	2,483.00
Subtotal	167,063.18	17,063.75	149,999.43

Estimated Tax Rate	(Applicable sales tax will be added unless a valid tax exemption certificate is provided. This amount is only an estimate of your tax liability.)	0.00
Total		149,999.43

<p>Your acceptance of this proposal constitutes a valid order request and includes acceptance of terms and conditions contained within the Master Agreement, which is hereby acknowledged. Acceptance of this proposal by KOMPAN is acknowledged by issuance of an order confirmation by an authorized KOMPAN representative. Prices in this quotation are good for 60 days.</p> <p>This proposal may be withdrawn if not accepted by 05/28/17.</p> <p>KOMPAN Products are "Buy American" qualified, and compliant with the Buy American Act of 1933 and the "Buy American" provision of the ARRA of 2009.</p>	<p>KOMPAN Authorized Signature:</p> <p>Accepted By (signature): </p> <p>Accepted By (please print): <u>RICHARD P. GARLAND</u></p> <p>Date: <u>05.31.17</u></p>
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