



Date/Time: Feb 20, 2021 01:10 PM

CITY OF SMYRNA

0 , Body Type:

Cash	1 Months
\$ Down	Est. \$/Monthly
\$0	\$37,923 - \$37,943
\$0	\$37,923 - \$37,943
\$0	\$37,923 - \$37,943

Dealer Discount	-\$41,419.85
Ford Rebates	\$3,500.00
Total Discount	-\$37,919.85
Sale Price	\$37,919.85
Trade Difference	\$41,419.85
Government Fees	\$3.00
Amount Financed	\$37,922.85

X  
\_\_\_\_\_  
Customer Signature

\_\_\_\_\_  
Date

X  
\_\_\_\_\_  
Manager Signature

\_\_\_\_\_  
Date

*Payments are estimates based on credit approval, program eligibility, and manager acceptance.*

**NB**  
GU13

EXTERIOR  
ICONIC SILVER METALLIC  
INTERIOR  
LT SLATE ACTIVE SEAT MTRL

**SAFETY TECHNOLOGY**  
**ADVANCEMENTS WITH RSC**  
 AIRBAGS, SIDE-IMPACT CURTAINS  
 AIRBAGS, DUAL STAGE FRONT  
 AIRBAGS, "ROCK SLIT"  
 LOCATED SEAT BELT  
 AIRBAGS, SAFETY CANOPY  
 NEW THE PRESS FRONT SYS  
 LATCH CHILD SEAT SYSTEM  
 PERIMETER ALARM  
 PERSONAL SAFETY SYSTEM™  
 BOB POST-CRASH ALERT SYS™  
**UNUSUALLY**  
**STYLISH AND BALANCE / BALANCE**

	gross
WATER	\$26,000
SEWER	6,500
OTHER	
WATER & SEWERS	41,500
DELIVERY	1,200

MSRP \$43,175.00

1-800-225-1000 1000 4000 12 00 20  
www.ford.com/finance.

**1202012187110**

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Best



## 2021 Ford Explorer RWD Contract Number # 10660-WS

K7B, 2.3L I4 EcoBoost, Automatic, 100A Pkg, 40/console/40, Cloth Front / Cloth Rear, F/R AC/Heat, Pwr Group, AM/FM, Tilt

WADE FORD, Inc. Government Sales 3860 South Cobb Dr Smyrna, GA 30080

Roger Moore Phone 678-460-3881 FAX 770-433-2412 email: rmoore@wade.com

Order	Code	Chassis	Price	Total	Order	Body / Equipment	Total
1	K8*	All Wheel Drive System (All)	2,138.00	\$2,138.00			
	99B	3.3L V6 Gas Engine (Base AWD only)	375.00	\$0.00			
		BASE Options (available all pkgs)				*XLT Plus adds 8 way pass seat, ActiveX seating, LED fog lamps	
	16B	Floor Liners 1&2 row	188.00	\$0.00		Remote Start	
	41H	Block Heater	87.00	\$0.00			
	942	Daytime Running Lights	43.00	\$0.00		**Co-Pilot 360 option also includes	
	52T	Trailer Tow Pkg	552.00	\$0.00		Voice Activated Navigation, Evasive	
	21F	Cargo Mgt System	155.00	\$0.00		Steering assist, Intelligent Cruise	
						Control with Stop-n-Go, Lane Centering and Speed Sign Recognition	
		<b>XLT Upgrade</b>					
1	200A	XLT Base Level Upgrade (K7D)	3,560.00	\$3,560.00			\$0.00
1	202A	XLT Plus Upgrade*	3,503.00	\$3,503.00			\$0.00
1	65S	Co-Pilot 360 Assist**	747.00	\$747.00			\$0.00
	649	20in Polished Alum Wheels (Plus up)	1,217.00	\$0.00			\$0.00
	52T	Trailer Tow Package (XLT & up All)	552.00	\$0.00			\$0.00
	50S	DVD Headrest (XLT & up All)	1,875.00	\$0.00			\$0.00
	439	Dual Panel Moonroof ( Plus & up)	1,593.00	\$0.00			\$0.00
	17U	2nd Row 35/30/35 EZ entry (XLT up)	465.00	\$0.00			\$0.00
		<b>Limited Upgrade</b>					
	300A	Limited Upgrade Package (K7F)	14,699.00	\$0.00			\$0.00
	310A	Limited Hybrid Powertrain	5,199.00	\$0.00			\$0.00
	64U	20in Polished Alum Wheels	559.00	\$0.00			\$0.00
						Lighting package by Interceptot	7,030.40
		<b>Sport Upgrade</b>				see attached	\$0.00
	400A	Sport Package w/ 3.0L EcoBoost (K8G)	22,677.00	\$0.00			\$0.00
	65P	Technology Package	935.00	\$0.00			\$0.00
	68S	Street Package	935.00	\$0.00	1	Dealer transfer fee	\$829.00
	68T	Track Package (NA w/ 68S)	1,499.00	\$0.00			\$0.00
	86E	Roof Side Rails	235.00	\$0.00			\$0.00
		<b>Platinum Upgrade</b>			0	Rapid Red	\$371.00
	600A	Platinum Upgrade Package (K8H)	24,572.00	\$0.00	0	Infinite Blue	\$371.00
	65P	Premium Technology Pkg	935.00	\$0.00	0	Star White Tri-Color	\$559.00
							\$0.00
						Tag & Title	\$75.00

PAINT COLORS		
	YZ	Oxford White
	UM	Agate Black
1	JS	Iconic Silver
	M&	Carbonized Grey
<b>Additional XLT &amp; up Paint Colors</b>		
	AB	Infinite Blue (extra charge)
	D4	Rapid Red (extra charge)
	D1	Stone Grey
	B3	Atlas Blue
	AZ	Star White Tri-Coat (extra charge)

Delivery Region		
1	120.00	
2	120.00	
3	150.00	
4	110.00	
5	120.00	
6	120.00	
7	145.00	
8	170.00	
9	170.00	
10	220.00	
11	200.00	
12	280.00	

Base Vehicle	\$27,498.00
Total Chassis options	\$9,948.00
Total Body options	\$829.00
Delivery Zone	0.00
Metallic Paint	
Total	\$38,275.00
Agency Contact	
Phone	
Agency	
Address	